

# 2021 TREND REPORT



### Report Summary | Top 100 2021





Check out the TOP 100 Trends coming your way in tech, lifestyle, dining, and more. Backed by data, gathered by Trend Hunter. This will be your back pocket go-to for conquering chaos and innovating ahead.

#### **Top Insights**



#### **Upcycled Root** Brands are tapping the potential of cannabis or hemp root in skincare products

Trend - Brands interested in entering and advancing in the cannabis market are looking for untapped ingredient potential. Cannabis root and hemp root, which have been used in Traditional Chinese Medicine, are gaining popularity for their health benefits, as well as their sustainability—for they are often upcycled. Insight - Given the popularity of the health and wellness movement in North America, contemporary consumers are looking for solutions that will support their body and alleviate any strain and stress. Whether it is a physical or mental problem, individuals are emphasizing holistic solutions in this space. Driven by general curiosity, they are looking for innovative and interesting ingredients that have a historic or cultural background.



#### In-Game Concert In-game concerts have become popular as people seek at-home entertainment options

Trend - Gaming experiences are now including concerts by real-world celebrity musicians, who are currently restricted in their ability to perform for people live. These in-game experiences include animated versions of the artists and live viewings. Insight - Consumers are finding more creative ways to entertain themselves without leaving the house, as people around the world are restricted in the recreational options they have outside the home. They're turning to brands that understand their unique circumstances, and are able to support or entertain them as they move forward with their changed lifestyles.



#### Fast-Food Reusables QSR establishments are increasingly offering their food in reusable containers

Trend - Looking for ways to be more environmentally responsible, fast-food restaurants are launching or taking part in sustainable initiatives that enable them to deliver menu items in reusable containers to consumers. Insight - Conscious consumers are increasingly wary of the existing and looming consequences of climate change. As a result, many are striving to make bigger efforts in reducing their carbon footprint and being less wasteful in their day-to-day. As part of this, individuals are motivated to demand better from the companies whose business they support, and when they advocate for more sustainable choices in marketing, packaging, and production, they feel better and with purpose.



#### Appointment Retail Appointment-only retail shopping ensures safe in-person shopping experiences

Trend - Though businesses around the world have reopened for in-person shopping, revamped health protocols are common and often required of them. One of the ways in which stores are maintaining distance and managing employee and customer health is by only letting those who have made appointments prior enter stores. Insight - Consumers who understand the ongoing risks to their health, and the health of their loved ones, are still anxious about taking part in the activities that were once second nature to them. Businesses and institutions that acknowledge and address this collective anxiety with safety precautions are, to most people, doing what's expected of them for the sake of public health.



As you go through the report, remember to ask yourself:

- 1 What could this insight or innovation mean for my brand specifically?
- 2 How might these insights make you think about the consumer differently?

B How do these trends ladder up to Trend Hunter's Megatrends, or any other Megatrends I'm familiar with?



For more info on Trend Hunter's methodology, check out the Appendix section.



### Consumer Insights

Overlooked Opportunities & Examples

Trend Hunter's Insights highlight the what and why of major industry shifts. They are split into two sections: the trend section, which identifies a new opportunity in a given industry, and the insight section, which explores the specific target consumer's motivations, attitudes, beliefs and ultimately tension behind that opportunity. They are built on a foundation of Trend Hunter's crowdsourced trend examples, clustered together by underlying patterns.

### Upcycled Root



#### Brands are tapping the potential of cannabis or hemp root in skincare products

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**Insight** - Given the popularity of the health and wellness movement in North America, contemporary consumers are looking for solutions that will support their body and alleviate any strain and stress. Whether it is a physical or mental problem, individuals are emphasizing holistic solutions in this space. Driven by general curiosity, they are looking for innovative and interesting ingredients that have a historic or cultural background.



### Upcycled Root



Brands are tapping the potential of cannabis or hemp root in skincare products

## What upcycled ingredient can your brand

## utilize in its product range?

Overlooked Opportunity 1: Workshop Question

### In-Game Concert



#### In-game concerts have become popular as people seek at-home entertainment options

**Trend** - Gaming experiences are now including concerts by real-world celebrity musicians, who are currently restricted in their ability to perform for people live. These in-game experiences include animated versions of the artists and live viewings.

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In-Game Rap Concerts Anderson .Paak is Set to Take Fortnite's Party Royale Spotlight Soundstage

Freshness



In-Game Music Performances Fortnite Astronomical Gathered Players Virtually to See Travis Scott



**In-Game Raggaeton Halloween Parties** J Balvin is Set to Perform on Fortnite's Main Stage



In-Game Concert Broadcasts Dominic Fike Will Preform His Debut LP at Fortnite's In-Game Stage



Activity





4 Featured, 21 Examples 15,667 Total Clicks

URL: Hunt.to/439384

### In-Game Concert



In-game concerts have become popular as people seek at-home entertainment options

## How is your brand adapting to consumers'

## constantly changing lifestyles?

Overlooked Opportunity 2: Workshop Question

### **Fast-Food Reusables**



#### QSR establishments are increasingly offering their food in reusable containers

Trend - Looking for ways to be more environmentally responsible, fast-food restaurants are launching or taking part in sustainable initiatives that enable them to deliver menu items in reusable containers to consumers.

**Insight** - Conscious consumers are increasingly wary of the existing and looming consequences of climate change. As a result, many are striving to make bigger efforts in reducing their carbon footprint and being less wasteful in their day-to-day. As part of this, individuals are motivated to demand better from the companies whose business they support, and when they advocate for more sustainable choices in marketing, packaging, and production, they feel better and with purpose.



### **Fast-Food Reusables**



QSR establishments are increasingly offering their food in reusable containers

## How can your brand ensure a more

## sustainable packaging initiative?

Overlooked Opportunity 3: Workshop Question

### **Appointment Retail**



#### Appointment-only retail shopping ensures safe in-person shopping experiences

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**Insight** - Consumers who understand the ongoing risks to their health, and the health of their loved ones, are still anxious about taking part in the activities that were once second nature to them. Businesses and institutions that acknowledge and address this collective anxiety with safety precautions are, to most people, doing what's expected of them for the sake of public health.



### Appointment Retail

Appointment-only retail shopping ensures safe in-person shopping experiences

## How could your brand better address

consumer anxiety?

Overlooked Opportunity 4: Workshop Question

### Gen Z Creative



#### Gen Z consumers aim to develop skills outside of the traditional school system

Trend - Today's Gen Z consumers are increasingly turning to platforms, services and spaces that expand their worldviews and skills, but without the constraints of traditional schooling. Everything from photography programs to financial literacy courses allow them to better hone skills that they aren't often exposed to in the education system.

Insight - Gen Z's willingness to stray from traditional educational norms comes from two main sources. The first of these is that their exposure to political and social issues has made them critical thinkers from a young age, and so they're more likely to explore learning options that don't box them in, and are inclusive. The second source is their social media habits, where things like technical skills and creativity are celebrated between peers--giving Gen Z more motivation to hone skills and hobbies for the sake of enjoyment and sharing, rather than promotion and employment.



**Uplifting Gen Z Zines** Magazine for Young Girls Launched its First Issue

Freshness



**Youth-Focused Creative Agencies** The ADOLESCENT Agency Helps Brands Connect with Gen Z Consumers



**Complimentary Finance Courses** P2P Payment Service Zelle is Teaching Gen Z About Financial Health

**Photography Mentorship Programs** 

Millennials





**Enlightening Fashion-Branded Podcasts** 

PacSun Recently Launched the PACTALKS Podcast Series









Experience Youthfulness Authenticity

5 Featured, 44 Examples 33,877 Total Clicks

URL: Hunt.to/439328

### Gen Z Creative



Gen Z consumers aim to develop skills outside of the traditional school system

## How could your brand appeal to Gen Z's

## sense of creativity and personal expression?

Overlooked Opportunity 5: Workshop Question

### Modern Beekeeping



#### Innovations in the beekeeping space help preserve and sustain colonies

Trend - As beekeeping remains a crucial aspect of sustaining a healthy ecosystem, brands are offering innovative ways in which to keep colonies healthy and keep an eye on potential threats. Everything from colony monitoring systems to lab-made honey without bees at all are being used to protect the species.

Insight - For knowledgable consumers, an understanding that the environment is under threat comes with the expectation that brands prioritize eco-friendly production, consumption and conservation. Eco-friendly consumers are no longer satisfied with making all the responsible choices themselves, and expect that brands step up in their contributions to the environment.



**Beehive-Monitoring Sensors** ApisProtect Uses Machine Learning to Help Beehives Thrive



**Beehive Colony Support Systems** The 'BEEP base' Helps Maximize Hive Health



Lab-Made Honey Products MeliBio Makes Bee-Free Honey Without Relying on **Commercial Beekeeping** 



AI Bee-Saving Algorithms Alain Bugnon and Signal Processing Laboraty 5 are Saving the Bees with AI



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Freshness





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4 Featured, 31 Examples 60,508 Total Clicks

URL: Hunt.to/439050

### Modern Beekeeping

Innovations in the beekeeping space help preserve and sustain colonies



## How is your brand prioritizing

## environmental protection and

## conservation?

Overlooked Opportunity 6: Workshop Question

### Virtual Marketplace



#### Marketplaces are now taking place virtually to keep people safe

Trend - Now that at-home shopping is people's only completely safe option, ecommerce is booming. Marketplaces are now included in this shift, with everything from farmers' to christmas markets now taking place virtually.

Insight - As safety precautions become the norm in retail and public spaces, consumers still want to experience the normalcy that they've lost in recent months. Though their previous shopping and recreational habits look different now, having adapted alternatives is easier on consumers than having no alternatives at all.



OCT. 19-24, 2020 HALLMARKET HALLMARK.COM/HALLMARKET

RANCH

SEEDING THE

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Farmers

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4 Featured, 36 Examples

27,205 Total Clicks

URL: Hunt.to/438836

Activity

Freshness

### Virtual Marketplace

Marketplaces are now taking place virtually to keep people safe

### How will your brand continue to adapt as

## the pandemic goes on?

Overlooked Opportunity 7: Workshop Question



### Shopping Locker



#### Contactless lockers enhance the safety of shopping experiences

**Trend -** Lockers in the retail industry are being rolled out as businesses look for ways to keep both customers and employees safe amidst the ongoing pandemic. Everything from food pickup to in-store returns are now being exchanged via lockers to reduce instances of person-to-person contact.

**Insight** - Consumers around the world are being more careful with how they spend their time and money, and limiting their contact with others outside the home. However, certain responsibilities and needs require some contact with the outside world. Brands that show they prioritize safe customer interactions are more likely to get business from cautious consumers.



Smart Shopping Lockers Luxer One's Smart Retail Lockers Support No-Contact Experiences



Contactless Pickup Lockers The Lowe's Pickup Lockers Are a Direct Response to COVID-19



Safety-Focused Customer Traffic Apps A New Lowe's Employee App Monitors In-Store Traffic



Touchless Fast Food Restaurants The New Burger King Restaurant Design Supports the New Normal



Popularity Activity



✓ Catalyzation

4 Featured, 32 Examples

20,708 Total Clicks

URL: Hunt.to/438508

### Shopping Locker



Contactless lockers enhance the safety of shopping experiences

## How is your brand prioritizing safety as it

## conducts its day-to-day business?

Overlooked Opportunity 8: Workshop Question

### Luxe Lounging



#### High-quality loungewear sets cater to the acceleration of comfort wear

**Trend** - Comfort clothing has become enormously popular as people remain restricted in the outdoor activities they can take part in, and brands are responding with luxurious loungewear sets that allow for both comfort and style.

**Insight** - There are a number of reasons consumers are currently prioritizing comfort in their day-to-day lives. The primary reason is that with more professional and recreational activities now taking place in the home, consumers are less inclined to impress others in fashionable clothing. Another important one is that with the ongoing stress that consumers have dealt with considering the disruptions to their lives, uncertainty about the future and economic hardship--comfort clothing gives consumers one less thing to worry about as they try to manage their new lives.



### Luxe Lounging



High-quality loungewear sets cater to the acceleration of comfort wear

## How is your brand easing customers' lives

## as they balance changes and disruptions?

Overlooked Opportunity 9: Workshop Question

### Live-Coaching

#### Home gym systems include live classes and coaching options

**Trend** - Made famous by Peloton and becoming increasingly popular because people have been indoors more often this year, live fitness classes and coaching in gym systems are becoming increasingly dynamic in the at-home options they offer. These include everything from stationary bikes with live classes to freestanding gym units with coaching options.

**Insight** - Consumers around the world have grown accustomed to spending more time inside their homes this year, and the ongoing pandemic has forced them to be more adaptable when it comes to important aspects of their lifestyles like fitness. As a result, health-conscious consumers are increasingly investing in high-quality home exercise systems that are able to replicate in results what they once achieved at the gym.



Connected Stationary Bikes Amazon's Prime Bike is an Alternative to Other Connected Bikes



Virtual Workout Exercise Bikes The Echelon Connect EX1 Connects Users to Live or On-Demand Classes



24-Hour Live Fitness Portals Find Fit People TV Offers Live-Streamed Fitness Classes and More



Coaching At-Home Gyms Tempo's At-Home Fitness System Shares Guidance from Elite Trainers



Popularity Activity





Curation Catalyzation 4 Featured, 36 Examples 146,515 Total Clicks

URL: Hunt.to/438028

### Live-Coaching



Home gym systems include live classes and coaching options

## How is your brand prioritizing high quality,

## at-home versions of its product/service?

Overlooked Opportunity 10: Workshop Question

### **Restaurant-Branded**



#### Restaurants are increasingly releasing private-label products

**Trend** - Private label products from restaurants are on the rise as popular establishments look for ways to maintain revenue in light of in-person dining restrictions. These businesses are releasing a range of items--everything from branded seasonings to assorted grocery pick-ups.

**Insight** - Consumers around the world are limited in their dining options--with many places still restricting the number of people allowed in establishments, as well as having physical distancing rules in-effect. For those who are still taking the ongoing pandemic seriously, in-person dining is simply not an option even with safety precautions in place. These consumers expect that brands find creative ways to come to them in their own homes, in order to keep their business.



Restaurant-Inspired Seasonings The Momofuku Seasoned Salts Come in Three Flavor Options



Restaurant-Branded Spirits Collections The Hooters Spirits Line is Launching in the United States



Restaurant-Branded Grocery Pick-Ups Local Public Eatery is Now Offering to Sell Grocery Staples



Restaurant-Branded Home Goods The #ChilisMyHouse Starter Pack is Filled with Some Great Swag

**6.1** Score 
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4 Featured, 36 Examples 44,068 Total Clicks

URL: Hunt.to/437999

### **Restaurant-Branded**

Restaurants are increasingly releasing private-label products

## How is your brand adapting to changed

## consumer behaviours?

Overlooked Opportunity 11: Workshop Question



### Everyday Ergonomic



#### Ergonomic furniture options are no longer just limited to workplace furniture

**Trend** - Furniture that's designed to optimize users' health is on the rise as people work from home, sometimes without designated offices or office spaces. This rise of ergonomic furniture is not specific to workplace seating and setups, and includes everything from couches to comfortable individual seating options.

**Insight** - With COVID-19 making it so that more people are working and receiving educations from their homes, consumers are looking for ways to optimize their homes to best suit their new lifestyles. They're seeking out adaptable pieces that allow them simple transitions from professional to recreational, in order to best prioritize a work-life balance under unusual work circumstances.



Biophilic Furniture Collections The 'Sage' Furniture Collection is by David Rockwell for Benchmark



Chunky Multifunctional Seating Solutions The 'Roly Poly' Armchair Offers a Snug, Ergonomic Support



Comfortable Seating Collections The Envisioned Comfort Collection is Design-Forward & High-End

Ergonomic Cross-Legged Seats The Lunule Chair Allows for Multiple Seated Positions



Popularity Activity



Hybridization

4 Featured, 35 Examples

80,438 Total Clicks

URL: Hunt.to/437943

### Everyday Ergonomic



Ergonomic furniture options are no longer just limited to workplace furniture

## How could your brand help optimize its

## customers new lifestyles?

Overlooked Opportunity 12: Workshop Question

### Model-Free Runway -



#### The debuting of fashion collections is adapted by limiting the use of models

**Trend** - Having to limit the use of models on runways has made fashion brands more creative in how they're presenting their new collections. Everything from puppets to animated models to cut-out images of models are now being used to present clothing items by high-end designers.

**Insight** - Consumer behaviours have completely transformed around the world in every income bracket, and brands are having to adapt to their new habits in order to remain relevant in a post-COVID world. People are now drawn to brands that prioritize both safety and creativity in the way they sell their products.



Streetwear-Wearing Virtual Characters The Sims Invites Fashion Expression with Streetwear Options



Sci-Fi Virtual Runways GCDS Unveils its 'Out of this World' Virtual Runway Arcade



Boxed Runway Shows JW Anderson's 'Show in a Box' Debuts the SS21 Collection



Puppet Show Runways Jeremy Scott Opted to Put on a Puppet Show Runway for Moschino







Experience

4 Featured, 28 Examples

41,183 Total Clicks

URL: Hunt.to/437895

### Model-Free Runway



The debuting of fashion collections is adapted by limiting the use of models

## How will your brand continue to adapt to

## changed consumer habits amidst the

## ongoing pandemic?

Overlooked Opportunity 13: Workshop Question

### Grocery Pop-Up



#### Pop-up grocery stores are offering people convenience and specialty items

**Trend** - Pop-up grocers are more common as people seek out experimental or specialty food items, and as people's need for convenient grocery options expands. These stores are in a variety of settings, including everything from hospitals to communities.

**Insight** - Now that people are traveling less and trying to remain at home as much as possible, even amidst lifted restrictions, people are prioritizing convenience shopping rather than taking their time. Thus, the prioritization of shopping either online or within one's immediate community is on the rise.





Pop-Up Grocery Shops Pop Up Grocer Shares Specialty Products from Innovative Brands



Distancing Grocery Pop-Ups Pop Up Grocer Introduced Private Appointments for Solo Shopping

Millennial-Friendly Pop-Up Grocery Stores Pop Up Grocer Will Launch a Brooklyn Location in October



Hospital Convenience Pop-Ups 7-Eleven and Children's Health's Store Supports Healthcare Workers



 Popularity

Activity



**@** Curation

4 Featured, 35 Examples

75,165 Total Clicks

URL: Hunt.to/437116

### Grocery Pop-Up



Pop-up grocery stores are offering people convenience and specialty items

## How is your brand prioritizing convenience

## and experience simultaneously for its



Overlooked Opportunity 14: Workshop Question

### Seamless Mask



#### Face covering are integrated into clothing items for ease of use

**Trend** - Clothing brands are integrating face masks and coverings into their items in order to protect users from viruses and bacteria, as well as protect others from the users. These mask-equipped items come in everthing from shirts to antimicrobrial jackets.

**Insight** - Though people around the world have become accustomed to wearing masks to limit the spread of COVID-19, in some regions the practice is less of a habit than in others. For consumers who tend to be more forgetful, or who just want ease-of-access, health precautions that are integrated into their clothing allow them to go about their days while still remaining safe.



### Seamless Mask



Face covering are integrated into clothing items for ease of use

## How could your brand better ease people

## into safety and health measures that are

## unusual to them?

Overlooked Opportunity 15: Workshop Question

### eSports Nutrition



#### Food brands are entering the eSports industry with more nutritious options

**Trend** - Performance beverages are common in the eSports space and now, food brands are engaging the industry with food and snack options that target the gaming community. These products claim that they offer cognitive boosts that enhance performance.

**Insight** - Millennial and Gen Z consumers who are part of the eSports community are interested in improving their performance and excelling in the space. Comparing it to other athletic activities, individuals are deducing that a healthy diet, rest, and general self-care practices can be beneficial in enhancing their mental and physical states, enabling them to have stronger cognition, better focus, and reflexes. As a result, many turn their attention to wellness-minded products.



### eSports Nutrition



Food brands are entering the eSports industry with more nutritious options

## How might your brand target the eSports

## consumer through health and wellness?

Overlooked Opportunity 16: Workshop Question
## Upleveled Glass



#### The already-sustainable nature of glass packaging is enhanced

**Trend** - Understanding that they're already the more sustainable packaging alternatives, glass packaging brands are nonetheless prioritizing more sustainable production as eco-friendly packaging alternatives become more of a priority for consumers. Brands in this space are predominantly creating bottles that reduce carbon emissions or are made from recycled materials.

**Insight** - Consumers' shopping habits as of late have depended heavily on ecommerce, where the overuse and waste of packaging is rampant. Feeling the guilt related to consuming in this way due to its impact on the environment, some consumers are opting to explore brands that prioritize efficiency and environmental protection.



Safety-Focused Glass Packaging Verescence and What Matters Launch 100% Recyclable Bottles



Sustainable Glass Packaging Platforms The Close the Glass Loop Platform Aims to Improve Recycling



Climate-Neutral Wine Bottles The Wiegand-Glas Ecobottle is Made from 93% Recycled Glass

Emission-Cutting Glass Production The 'Furnace of the Future' Aims to Cut Co2 Emissions by 50%



Carbon-Efficient Gin Packaging Croxsons' Glass Packaging for Eden Mill's Love Gin is Eco-Friendly







Naturality

5 Featured, 24 Examples

18,439 Total Clicks

URL: Hunt.to/436220

## Upleveled Glass



The already-sustainable nature of glass packaging is enhanced

## How is your brand prioritizing

## environmentally friendly production?

Overlooked Opportunity 17: Workshop Question

### **Dark Stores**



#### Retail shops are emphasizing micro-fulfillment solutions amid COVID-19

Trend - "Dark stores" are miniature warehouse-adjacent spaces, whose sole purpose is to pack online orders for pick-up or delivery. Many retailers are turning their brick-and-mortar locations into micro-fulfillment hubs, in order to satisfy demand during COVID-19. As a result, customers are not allowed inside.

**Insight** - During the COVID-19 pandemic, consumers have increasingly turned to e-commerce as a means to get products they need or want. The increase in online spending can be attributed to the fact that the experience offers them a convenient and safer alternative than going in-store. Often plagued by impatience—from dealing with an online interface to getting the product fast or in time for an occasion—individuals are emphasizing the need for efficiency in this space that allows for a seamless experience.



Online-Only Healthy Supermarkets Whole Foods Market Opened a Delivery-Only Location in Brooklyn



Dark Grocery Stores The Walmart Pickup Point is Only Meant to Fulfill Online Orders



**Commercial Micro-Fulfillment Solutions** Dematic Helps Retailers in Addressing Consumer Demand



Dedicated Fulfillment Hubs Bed, Bath & Beyond Introduces Regional Fulfillment Centers



Popularity Constraints Constra



Hybridization
 Simplicity

Catalvzation

4 Featured, 35 Examples

21,102 Total Clicks

URL: Hunt.to/436098

### **Dark Stores**



Retail shops are emphasizing micro-fulfillment solutions amid COVID-19

## How might your brand create a seamless

## experience in the e-commerce sector?

Overlooked Opportunity 18: Workshop Question

### Smart Testing



### Tech companies are introducing solutions for safe and hygienic COVID-19 screening

**Trend** - While testing centers were built with rapid speed at the beginning of the pandemic, tech brands are now updating the procedures by introducing smart technology that increases the degree of safety for both patients, as well as the medical staff administering the test.

**Insight** - While in some spaces, individuals who get tested for COVID-19 do so because of a spike in cases in their region, elsewhere, people go to get screened in order to responsibly leave the city or country. In both of these instances, a demand is created for more efficient and safe testing as consumers look for ways to alleviate the associated anxieties. With the knowledge that technology is capable of providing various benefits in this space, individuals look to high-tech environments to feel a sense of calm and security.



Autonomous Test Transportation The Mayo Clinic is Using Autonomous Vehicles to Move COVID-19 Tests



Citizen Care Pods This Care Pod Combines High-Tech and a Modular Design to Ensure Safety



Portable Virus Testing Machines Abbott's Device Can Provide COVID-19 Test Results in Five Minutes



Robot Facility Mapping Ford Will Use Two Spot Robots Fro Boston Dynamics to Map a Facility







Catalyzation

4 Featured, 36 Examples

URL: Hunt.to/436045

Artificial Intelligence 51,073 Total Clicks

### Smart Testing



Tech companies are introducing solutions for safe and hygienic COVID-19 screening

## How might your brand utilize technology to

## ensure consumer safety during the



Overlooked Opportunity 19: Workshop Question

## Skin Hunger



#### Designers are proposing solutions that address the absence of physical touch

**Trend -** The term "skin hunger" is a phenomenon popularized during the COVID-19 pandemic and it's prompted by the lack of physical touch for long periods of time. In turn, designers are showcasing various concepts and products that simulate hugging or other actions that bring comfort.

**Insight** - Many are vehemently practicing social distancing during the COVID-19 pandemic and as time goes on, the feelings of loneliness due to the lack of physical contact intensify. In order to not become too distressed, consumers are looking for safe and responsible ways to mitigate this. As a result, many opt-in for viable alternatives that allow them to feel less lonely, and when this need is met, individuals are more comfortable and content.



### Skin Hunger



Designers are proposing solutions that address the absence of physical touch

## How might your brand create a more

## comforting environment for consumers

## through your product/service experience?

### Biodegradable Microbeads

### Cosmetic brands are launching alternatives to plastic microbeads

**Trend** - Microbeads have been banned in many countries due to their negative environmental effects, specifically since they adsorb toxins and transfer them up the marine food chain. As a result, brands in the cosmetic space have launched a variety of biodegradable alternatives made from renewable resources like jojoba beads.

**Insight** - The fight against climate change has increased in recent years as scientists from around the world join forces to warn society and pressure politicians. As a result, consumers are increasingly aware of the dangers that their everyday products present. To combat these eco-anxieties, consumers seek products that highlight their sustainability, specifically as it relates to high-profile products that have been deemed as "dangerous" by scientists and activists.



### Biodegradable Microbeads

Cosmetic brands are launching alternatives to plastic microbeads

## How can your brand better meet the

## expectations of eco-friendly consumers?

Overlooked Opportunity 21: Workshop Question



### **E-Transport**



#### Vehicles that run on electric are more common in public transportation solutions

Trend - The re-examining of public life as it relates to climate change has resulted in businesses creating electric public transportation options that reduce carbon emissions and make for a cleaner environment.

**Insight** - In urban areas, many people rely on public transport to get around. While it's a climate-friendlier option than driving one's own vehicle, the vastness of public transportation in various cities means that it still has a significant impact on air pollution. Aware of this, people in cities as well as those you lead city infrastructure aim to reduce the local environmental impact that traveling and commuting can have.



Chic Micro-Transport Designs Micro Releases Four Electric Vehicles, Part of Its Near-Future Vision



Solar-Powered Hyperloop Systems MAD Produces Concepts for Eco-Forward Transportation Solutions



Fully Electric Eco Buses This Hyundai Double-Decker Bus Carries Up to 70 Passengers





Electric Bus Deployments Recently, the BYD Delivered a Fleet of Electric Busses to Barbados

5 Featured, 40 Examples 62,411 Total Clicks URL: Hunt.to/435420

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 Popularity
 Activity

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 Activity



Catalyzation

### **E-Transport**



Vehicles that run on electric are more common in public transportation solutions

## How is your brand prioritizing the reduction

# of environmental harm?

Overlooked Opportunity 22: Workshop Question

### Milkman Model



#### Brands are helping reduce waste with circular delivery services

Trend - Brands are launching circular delivery systems that take inspiration from the traditional "milkman model" in an effort to save materials and reduce waste. These deliveries include hygiene products, food, and alcohol. This is especially useful as the act of recycling not only uses resources but is also highly ineffective since most recyclables ultimately end up in landfills due to improper sorting.

Insight - Consumers have become more informed about the dangers of single-use plastic as it relates to the environment and wildlife. This has prompted the "zero waste" movement where consumers work to avoid using plastic wherever possible and instead purchase in bulk or with reusable containers. Brands are catering to these consumers with initiatives that reduce the environmental footprint of consumers, and consumers are flocking to brands that take on this responsibility, rather than place it on the consumer.



**Circular Personal Care Systems** Era Zero Waste Applies the Milkman Model to Personal Care Products



Circular Vodka Deliveries Jack Rabbit Hil's MEll Vodka Delivery Program Helps to Reuse Bottles



**Circular Shopping Platforms** TerraCycle 'Loop' is the First Circular Shopping System

**Toronto Soap Delivery Brands** Saponetti Offers Eco-Friendly and Hypoallergenic Soaps

WF DO

RFCY



Popularity Activity Freshness





Naturality Catalvzation

4 Featured, 36 Examples

68,620 Total Clicks

URL: Hunt.to/435352

### Milkman Model



Brands are helping reduce waste with circular delivery services

## How your brand alleviate environmental

## concerns for consumers by assuming the

## responsibility?

### Mycelium Made



#### Mycelium-based packaging offers and eco-friendly alternative to plastic

**Trend** - Packaging derived from mushrooms is making waves as brands look to offer or use more environmentally friendly alternatives to wasteful plastic and cardboard packaging. Mycelium-based packaging materials are biodegradable and have significantly lower carbon emmissions than their plastic counterparts.

**Insight** - As consumers begin to take climate change more seriously, they're examining their own impact and the micro and macro ways that they can make changes to reduce it. Ecoconscious consumers are changing everything from the transportation they use to the everyday items they buy in order to reduce their impact and alleviate some of the consumption guilt they feel.



Mushroom-Based Skincare Packaging Wildsmith Skin's Product Duo Comes in a Compostable Box



Custom Mycelium Packaging Solutions The Ecovative Mushroom Packaging is 100% Home-Compostable



Biodegradable Fungal-Based Packaging The Haeckels Mycelium Packaging Performs like Plastic



Mushroom-Based Candle Packaging Shrine's Candle Box Packaging is 100% Compostable







Naturality

4 Featured, 36 Examples

38,760 Total Clicks

URL: Hunt.to/435274

### Mycelium Made



Mycelium-based packaging offers and eco-friendly alternative to plastic

## How is your brand prioritizing eco-friendly

## alternatives or production?

Overlooked Opportunity 24: Workshop Question

### **Millennial Move**



### Millennials are increasingly moving out of cities amid the COVID-19 pandemic

Trend - Developments and products, and campaigns that involve escapist or non-city living are being targeted with Millennial preferences in mind. These come as this generation begins moving back to suburbs, rural areas or vacation-like destinations due to the circumstances surrounding COVID-19.

**Insight** - The last several months have brought about mass changes around the world, and one of those is the moves that North American Millennials in-particular are making away from city living. Whether it's to do with high living costs or no longer worrying about inconvenient commutes due to the influx of remote work, many Millennials cannot justify living in expensive, populated areas when they can no longer afford to amidst reduced wages and job losses. Within this migration, this generation is seeking products and services that cater to their specific preferences.



Expandable Modular Homes Module's Home Designs are Designed to Adapt and Grow



Remote Worker Stays Barbados Offers One Year Visa for Remote Workers



Step-Through Frame Electric Bikes The Daymak Maxie Large Fat Tire Foldable Electric Bike is Comfy



Rural-Urban Community Concepts The Orbit: Innisfil is a Vision for the City of the Future



 Popularity

Activity





Simplicity
 Catalyzation

4 Featured, 36 Examples 88,930 Total Clicks

URL: Hunt.to/435067

### Millennial Move



Millennials are increasingly moving out of cities amid the COVID-19 pandemic

## How is your brand accommodating the

## urgent, emerging needs of different

## demographics amidst the ongoing

pandemic?

Overlooked Opportunity 25: Workshop Question

### Antibacterial Travel



#### Travel products are designed with antibacterial materials and functions

Trend - Items designed for on-the-go use are incorporating antibacterial properties as heightened hygiene remains an ongoing part of consumers' routines. With COVID-19 still being a threat to public health, everything from copper-threaded facemasks to disenfecting backpacks are being used to limit exposore to the virus.

Insight - As most of the world carefully reopens businesses and tries to resume life as normally as possible, there still exists a public health threat that both institutions and consumers are well aware of. While consumers are aware that they can't remain in guarantine limbo forever, they're also more cognizant of their personal hygiene habits than ever before. Thus, they're turning to brands that take these issues just as seriously as they do.



Antiviral Smart Textile Masks Myant Launched a Mask Knitted from Copper and Silver Yarns



Gear-Sanitizing Backpacks The 'Hygiene20' Smart Sanitizing Backpack Has a UV-C Light Inside



**Antibacterial Copper-Infused Face Masks** The 'CSC01 COPPER SHIELD' Face Mask Kills Germs on Contact



Folding Travel-Friendly Car Seats The 'Taxie' Child Car Seat Offers Impressive Protection



Popularity Activity Freshness





Hybridization Catalyzation

4 Featured, 36 Examples 143,858 Total Clicks

URL: Hunt.to/434616

### Antibacterial Travel



Travel products are designed with antibacterial materials and functions

## How is your brand accommodating its

## customers' new habits?

Overlooked Opportunity 26: Workshop Question

### Low-Alcohol Bar



#### Bars that prioritize low or non-alcoholic beverages appeal to Gen Z consumers

**Trend** - Known to drink less than their predecessors, Gen Z is being targeted by brands that are focused on low-alcohol experiences. Instead of the traditional alcohol-fueled bar experience, emerging spaces are offering bars that have low-alcohol or non-alcohol cocktails.

**Insight** - Gen Z consumers of legal drinking age are known to drink less than Millennials, who already drink less than preceding generations. Thus, their social experiences are less centered around alcohol, but the traditional modes of socializing are still relevant--including going out to consume food and drinks. Brands that are able to prioritize a more health conscious approach to socialization while fusing tradition are appealing to Gen Z consumers.



Alcohol-Free Bars The BrewDog AF Bar Supports "Drink All You Can Jan"



Low-Alcohol Pubs The Clean Vic by Sainsbury's Serves Only Low- and No-Alcohol Drinks



Vegan Non-Alcoholic Bars SourTooth Shares a Japanese Speakeasy & Bohemian Nightlife Experience



Low-Alcohol Bars London's Shaman Helps People Partake in "Healthy Hedonism"



Popularity Activity





Tribalism
 Experience

4 Featured, 34 Examples 25,800 Total Clicks URL: Hunt.to/434432

### Low-Alcohol Bar



Bars that prioritize low or non-alcoholic beverages appeal to Gen Z consumers

## How is your brand drawing in Gen Z



Overlooked Opportunity 27: Workshop Question

### Home Professional

### Brands are launching comfort-focused and performance-driven home attire

**Trend** - Brands are debuting comfortable fashion items, designed to support consumers when they are at home. The silhouettes are not only packed with performance-driven features—from quick-drying fabrics to flexible constructions—but they are also made to be stylish.

**Insight** - The balance between aesthetics and functionality is a driving force of consumer purchasing decisions and individuals who are embracing the work-from-home lifestyle, or those who generally prefer to spend more time indoors, are creating a demand for comfortable and stylish products. When these needs are met, consumers feel better supported in the home environment, allowing them to concentrate better on tasks or be more relaxed—which is especially important to those spending increased amounts of time indoors.



Self Isolation Hoodies Vollebak's Relaxation Hoodie Was Created for Isolated Living



Hybrid Homebody Housecoats The Offhours Homecoat is Designed Like a Wearable Comforter



Comfort-Focused Functional Intimates Wacoal's Ultimate Comfort Series is Perfect For At-Home Work



Luxury Stay-at-Home Footwear The Balenciaga Home Sandal Brings a High-End Touch to Life Indoors



Comfy Quick-Dry Bathrobes The Casamera Bathrobe Has a Fluffy, Breathable Construction



Popularity Activity





Curation Catalyzation 5 Featured, 45 Examples 115,619 Total Clicks URL: Hunt.to/434394

### Home Professional



Brands are launching comfort-focused and performance-driven home attire

## How might your brand increase consumer



Overlooked Opportunity 28: Workshop Question

### Smart Hygiene



#### Artifical intelligence-powered hygiene products are on the rise

Trend - The use of smart technology in the formulation or application of products related to cleansing is on the rise as consumers' self-care routines become more thorough and precise. These products include everything from toothbrushes to cleansers

Insight - When it comes to self-care, consumers are increasingly focused on custom and optimized products and formulations. Their growing knowledge of ingredients and tools in this space, fueled by personal research and social media, has resulted in consumers seeking out the most effective and efficient personal care routines possible.



Self-Diagnostic Skincare Tools The AI-Powered Digital Beauty Advisor Offers Unique Recommendations



Al-Integrated Toothbrush Launches Colgate Created a Smart Toothbrush with an Accompanying App



**Customized Smart Skincare** Atypical Cosmetics Uses AI to Create Personalized Skincare Solutions



Handheld Skincare Vacuums The LONOVE Vacuum Pore Cleaner Prevents Pimples from Developing



Popularity Activity Freshness





Artificial Intelligence

4 Featured, 44 Examples 237,374 Total Clicks

URL: Hunt.to/434276

### Smart Hygiene



Artifical intelligence-powered hygiene products are on the rise

## How could your brand use smart tech to

## enhance trust in its product/service?

Overlooked Opportunity 29: Workshop Question

### **Bio Furnishings**



#### Biodegradable furnishings set a new precedent for interior design

**Trend** - Environmentally friendly, biodegradable home and retail furnishings are on the rise as designers and consumers look to reduce their environmental foot print. Everything from beds and carpets to restaurant furniture are being adapted with biodegradable materials.

**Insight** - When it comes to environmental consciousness, consumers are increasingly aware that changing minor aspects of their daily routines won't make an enormous impact on the bigger picture. The larger goal is to shift production and create more regulations for the companies responsible for environmental damage. While they push for this, they still feel a sense of responsibility and look for more ways to alter their habits to minimize their own personal impact--whether that's reducing their use of straws or finding eco-friendly investment pieces.



All-Cardboard Cafes The 'Cardboard' Cafe in Mumbai is Constructed with an Eco-Friendly Material



Eco-Friendly Biodegradable Beds The Horizontal Button Bed is Made with Replaceable Parts



Zero-Waste Restaurants The Silo Restaurant in East London Features a Sustainable Menu and Interior



Eco-Conscious Rug Collections The LOOMY Rugs are Handwoven and Made with Sustainable Materials



 Popularity

Activity

Freshness



Naturality

4 Featured, 36 Examples

92,829 Total Clicks

URL: Hunt.to/433971

### **Bio Furnishings**



Biodegradable furnishings set a new precedent for interior design

# How is your brand holding itself

## accountable when it comes to its impact on

the environment?

Overlooked Opportunity 30: Workshop Question

### Un-Isolated Senior



#### Brands are launching initiatives to connect seniors during the pandemic

Trend - Brands are launching products and services aimed at keeping seniors connected and engaged amid the COVID-19 restrictions. These range from playful QSR entertainment to retiree-specific radio station recommendations.

Insight - The COVID-19 pandemic has been a very difficult lifestyle adjustment for people of all ages, and older generations have the added risk of being more likely to be affected by the virus. Although economies around the world are reopening, many social distancing restrictions are still in place and are causing a prolonged period of isolation for this demographic. Countering the collective psychological impact of the ongoing pandemic is just as important as containing the virus itself.



**Charitable Luxury Car Events** Porsche Cars Canada Entertained Residents at Long-Care Facility



Senior-Focused QSR Meals McDonald's Sweden Launches Happy Meal Senior During COVID-19 Lockdown

rytime with an ated senior. your age, let's reach out to seniors ig up a remote storytime. If you don't

Remote Storytelling Platforms Goodnight Zoom Connects Isolated Seniors with Children



**Retiree-Specific Radio DJs** Radio Recliner Connects Retirees to the Airwayes to Stay Connected

6.7





Personalization Authenticity

4 Featured, 35 Examples 18,224 Total Clicks URL: Hunt.to/433962

### **Un-Isolated Senior**



Brands are launching initiatives to connect seniors during the pandemic

## How can your brand authentically support

## vulnerable populations in challenging



### Serum Hybrid



#### Cosmetic products are adapted with serum-like formulations

**Trend** - Makeup items are coming in serum-based formulas to enhance both the appearance of the face, as well as the benefits the products are intended to have. These cosmetic serum hybrids include everything from liquid blush to highlighting pens.

**Insight** - When it comes to personal care, many consumers opt for streamlined routines that offer them maximum benefits with minimal effort. These individuals turn to hybrid products that ensure their routine remains simple and efficient--all for the purpose of saving time as they go about their busy lives.



### Serum Hybrid



Cosmetic products are adapted with serum-like formulations

## How is your brand prioritizing consumers

## who want to streamline their routines?

Overlooked Opportunity 32: Workshop Question

### Social Recommendation



#### Apps are connecting consumers by allowing them to share recommendations

**Trend** - Brands in the technology space are launching apps that allow close-knit social circles, comprised of family and friends, to share their recommendations on movies, restaurants, and more. These platforms aim to replace the anonymous review systems many may have relied on in the past.

**Insight** - In favor of the element of human touch, consumers are more likely to turn to traditional word of mouth recommendations over curated, artificial intelligent suggestions, or online reviews. Consumers are craving authentic, unbiased recommendations and are no longer naive to fake reviews and other marketing ploys. As a result, these consumers are looking for ways to easily rely on the advice of their social circles and are looking at brands to provided streamlined solutions.



### Social Recommendation

Apps are connecting consumers by allowing them to share recommendations

## How can your brand leverage the influence

## of friends and family to reach consumers?

Overlooked Opportunity 33: Workshop Question

### Virtual Crowd



#### Companies are creating solutions to allow fans to attend live virtual events

**Trend** - Companies are creating technologically-integrated solutions that allow the public to attend live events, including professional sporting events, and live concerts. This was made possible through the use of video conference technology that can place people in the crowd, as well as virtual reality technology.

**Insight** - With ongoing uncertainties around what the future will look like when it comes to health and safety, many people are looking for escapist activities to engage in as a coping mechanism. Escapist content can be more effective if it mimics what viewers are used to watching, and it can bring viewers a degree of normalcy into their lives.



### Virtual Crowd



Companies are creating solutions to allow fans to attend live virtual events

## How can your company leverage escapism?

Overlooked Opportunity 34: Workshop Question
## **Design-Forward Signage**



#### Creatives are delivering aesthetic-driven designs to encourage distancing

Trend - As countries are beginning to ease COVID-19 lockdown restrictions, designers are launching captivating and artistic signage to remind people to physically distance. These "installations," which are often used as guides, are prevalent in public spaces, as well as artistic institutions, where they encourage mindfulness while maintaining an aesthetic language.

Insight - Many contemporary consumers—especially younger demographics—are mindful of aesthetics, both in their personal lives, as well as the spaces that they frequent. Being a predominantly visual culture entails that consumers in this age engage and are captivated by objects that are appealing to the eye. As a result, individuals tend to pay more attention and respond better to cues that suit their aesthetic expectations or that of the space they are in.



Physical Distancing Designs The Commune di Milano is Calling for Help from Architects & Designers



**Design-Forward Social Distancing Signage** Sam Barron Debuts "Brick-and-Mortar" Signage



**Social Distance-Encouraging Installations** Caret Studio's Gridded System Brings Awareness



**Dotted Social Distancing Markers** Paula Scher Encourages Distancing with Painted Green Dots



Popularity Activity Freshness





Curation Experience 4 Featured, 26 Examples 29,173 Total Clicks URL: Hunt.to/432984

## **Design-Forward Signage**

Creatives are delivering aesthetic-driven designs to encourage distancing

# How might you enhance the aesthetic

## presentation of COVID-19 signage for your

# brand/institution?

Overlooked Opportunity 35: Workshop Question

## Post Hospitality



#### The hospitality industry is making changes to accommodate post-pandemic health

**Trend** - The hospitality industry will take some time to fully recover from the economic hits it's taken as a result of the COVID-19 pandemic, but its gearing up for an uptick in demand anyway. New measures and products that prioritize safety and sanitization are increasingly important to businesses and customers in this space.

**Insight** - As consumers look to resume their normal lives pre-pandemic, the psychological impact from experiencing the worst of the pandemic will still affect their consumption behaviors. These individuals are turning to brands that prioritize safety as much as they do experience and service, so they can feel comfortable in the process of resuming everyday life.



## **Post Hospitality**



The hospitality industry is making changes to accommodate post-pandemic health

# How is your brand adjusting to post-

pandemic safety?

Overlooked Opportunity 36: Workshop Question

## **PPE Skincare**



#### Beauty brands are launching products to combat acne caused by facial coverings

**Trend** - At a time when people are wearing masks to protect from COVID-19, many are exposing their faces to more irritation than usual. This has resulted in the issue of "maskne" for some consumers— which is acne along the cheeks and jawline. Brands in the beauty industry are supporting consumers with targeted products to reduce these breakouts.

**Insight** - The COVID-19 pandemic has fundamentally changed the way consumers interact with the world, requiring elevated hygiene practices. To adjust to the "new normal," consumers are accepting that lifestyle changes are necessary and are seeking new products and services to elevate this transition. As consumers continue to feel a sense of unease in the world, many are looking to manage the things within their control, specifically by focusing on their grooming and hygiene regimes.



#### **PPE Skincare**



Beauty brands are launching products to combat acne caused by facial coverings

## How can your brand support consumer

## concerns amid and post-COVID?

Overlooked Opportunity 37: Workshop Question

## Subscription Sharing



#### Brands in the tech space are making it easy to share subscription passwords

**Trend** - Brands in the technology space are creating platforms to help users easily share subscription passwords in a safe and controlled way. These range from web extensions to password-managing apps and enable users to share content on streaming profiles.

**Insight** - As consumers spend more time consuming content on a plethora of streaming services, many view these streaming services as a shared commodity rather than a proprietary resource. Specifically, Millennial and Gen Z consumers that have grown up with unprecedented access to free streaming and mass file-sharing. As a result, brands are jumping into this sharing economy with platforms that serve the consumer's desire to safely share access to digital goods.



## **Subscription Sharing**

Brands in the tech space are making it easy to share subscription passwords

## How can your brand leverage the sharing

## economy to entice consumers?

Overlooked Opportunity 38: Workshop Question

## **Robot Retail**



#### The COVID-19 pandemic has accelerated the use of robots in retail

**Trend** - Autonomous devices in retail spaces that ensure limited contact between employees and customers are on the rise. Though these technologies have been used sporadically, they're in accelerated development due to the implications of retail openings amidst the ongoing pandemic.

**Insight** - As people and brands adjust to reopened economies, safety is still a primary concern. Understanding the continued health risks, people are venturing out of their homes and shopping as long as they know that the retailers they visit are taking their health, and the health of their employees, seriously.



Smart Shopping Carts The Amazon Dash Cart Knows What Shoppers Purchase



Bookstore Assistance Robots The 'AROUND B' Robot Carries Books for Browsing and Purchasing



No-Contact Robotic Restaurants KFC Opened a No-Contact "Restaurant of the Future" in Russia



Contactless Delivery Robots Starship Technologies is Releasing Its Delivery Robots to New Cities



Popularity Activity



✓ Catalyzation

4 Featured, 36 Examples

60,375 Total Clicks

URL: Hunt.to/432747

#### **Robot Retail**



The COVID-19 pandemic has accelerated the use of robots in retail

# How can your brand go above and beyond

## to protect customer and employee health?

Overlooked Opportunity 39: Workshop Question

## Ageless Campaign



#### Clothing brands ensure adequate age representation in their campaigns

Trend - The fashion industry's long history of exclusion is slowly being addressed, and brands in this space are now increasingly addressing age discrimination or exclusion by including models of all ages in their campaigns.

**Insight** - Today's consumer now expects a more authentic form of marketing, in which the many facets of their appearances and identities are represented. Rather than appreciating the traditional, aspirational marketing that they were once accustomed to, consumers are now looking for real world applications and representation in the brands they choose to purchase from. These individuals are drawn to companies that understand and reflect the needs and identities of their target audiences.



Mature Women-Celebrating Campaigns Knix's New Lingerie Campaign Exclusively Features Women Over 50



All-Ages Bodysuit Campaigns Inamorata Women's Bodysuit Collection is Modeled by a Diverse Group



Mature Modeling Agencies Grey Model Agency Works with Mature Models Who Redefine the Industry



Age Diversity Underwear Ads The Knix 'Age Doesn't Matter' Campaign Celebrates Beauty at Any Age



Popularity Activity Freshness





4 Featured, 45 Examples

81,198 Total Clicks

URL: Hunt.to/432672

## Ageless Campaign



Clothing brands ensure adequate age representation in their campaigns

# How could your brand better represent the

# diversity of its target audiences?

Overlooked Opportunity 40: Workshop Question

## **Parental Support**



#### Brands are launching specific platforms to support parents amid COVID-19

**Trend -** To support families amid COVID-19, brands have launched resources to help new parents cope with the challenges of the "new normal." These range from mental health platforms to virtual parenting communities and seek to alleviate some of the burdens of raising children in the midst of a pandemic.

**Insight** - The COVID-19 pandemic has been especially challenging for parents attempting to work, homeschool, and finish chores while dealing with their upturned lifestyles. These consumers are lacking the traditional, in-person support system many would lean on during this phase of their life, and with social distancing regulations still in place, many are looking to connect with others and receive guidance during a time that may feel especially isolating.



## **Parental Support**



Brands are launching specific platforms to support parents amid COVID-19

# How can your brand support specific

# consumer needs during crisis?

Overlooked Opportunity 41: Workshop Question

## Non-Binary Tech



#### Brands in the technology space are launching gender-fluid characters

**Trend** - Technology brands ranging from video games to smartphones are now including non-binary characters for consumers to use as representation. These include AI assistants, video game avatars, and emojis.

**Insight** - Consumers are demanding representation at all levels and from all businesses they frequent. This is especially prevalent in younger demographics, including Gen Z and Millennial consumers, who are less conservative and have become more educated on inclusion and self-representation. As a result, they are unencumbered by the social restrictions of the past and are seeking the opportunity to represent themselves digitally with the same ease of their cis-gendered peers.



## Non-Binary Tech



Brands in the technology space are launching gender-fluid characters

# How can your brand offer better

representation?

Overlooked Opportunity 42: Workshop Question

## **Delivery Acquisitions**



#### Food delivery services are acquiring other companies to expand reach

**Trend** - Food delivery companies are purchasing other companies in the same industry in order to increase reach. Purchasing these companies gives organizations new infrastructure that can be used to serve additional markets, without draining the resources of the original company.

**Insight** - During social distancing orders many food delivery services are experiencing an increase in demand, in part due to COVID-19, and are attempting to capitalize on this uptick. Increased capacity can help these food delivery organizations serve new markets and expand operations. If these organizations can capitalize on the changing circumstances, they could showcase adaptability in uncertain markets.



Grocery Delivery Acquisitions Uber Acquired Grocery Delivery Startup Cornershop



Mobile Food Delivery Acquisitions Grubhub Was Recently Acquired by the Just Eat Platform



Food Delivery Corporate Purchases Foodpanda Purchased a Food Delivery Service Named Donesi.com



Corporate Food Delivery Acquisitions Uber Recently Purchased the Postmates Food Delivery Platform



Popularity Activity





Hybridization Catalyzation 4 Featured, 30 Examples 20,041 Total Clicks URL: Hunt.to/432160

## **Delivery Acquisitions**



Food delivery services are acquiring other companies to expand reach

# How can your organization capitalize on

## COVID-19-related changes in consumer



Overlooked Opportunity 43: Workshop Question

## **Gamified Profession**

#### Experiential training and onboarding is accelerated through tech

Trend - The process of training and onboarding employees is increasingly being enhanced with the help of gamified technology, a process that may become more common as remote work becomes the norm. These platforms aim to enhance skills and engagement in the process of training.

Insight - As remote work has become normalized and in many cases around the world, mandatory, business owners are looking for ways to enhance engagement and interactions among new employees. Training is a crucial step for individuals transitioning into new roles, and requires interactivity in order for skills and policies to be learned effectively. Thus, employers are turning to gamification in order to better connect to employees in transition.



**Experiential VR Experiences** Foundry 45 Generates Unique Material to Suit **Diverse Client Needs** 

#### BURGERFL



**Employee Engagement Platforms** BurgerFi Uses an App to Support Training, Communication & Engagement



Gamified Training Apps The Walmart Spark City App Challenges Trainees in a Virtual Retail Setting



Gamified Doctor Training Night Shift by Schell Games is Designed for **Emergency Room Physicians** 

4 Featured, 36 Examples

84,685 Total Clicks







Artificial Intelligence

URL: Hunt.to/431937

#### **Gamified Profession**

Experiential training and onboarding is accelerated through tech

## How could your brand use gamification to

## enhance the training process for new



Overlooked Opportunity 44: Workshop Question



## Design Distancing



#### Design-forward distancing accessories ensure public health amidst reopenings

**Trend** - Design-focused accessories that are created to keep physical distancing measures in place amidst post-COVID reopenings are increasingly common as brands and businesses look to restart pre-COVID operations. These fashionable accessories are aesthetically pleasing in order to raise the likelihood of use among consumers.

Insight - Now that many parts of the world are beginning to see declining numbers of COVID cases, staggered reopenings can be observed and consumers' lives are slowly returning to a modified "normal." Safety and public health are still a concern for individuals and institutions alike, and so people seek out ways to protect their personal health while resuming their day-to-day.



Social Distancing Necklaces India-based Architecture Discipline Debuts a Choker



Proximity-Monitoring Health Wearables This Social Distancing Wearable Enforces Protocol



Workspace-Separating Accessories The 'Clikclax' Desk Accessories Help with Social Distancing



Dome-Protection Concerts The Flaming Lips Play Live on The Late Show While Wearing Plastic Domes



Popularity Activity Freshness



Simplicity

4 Featured, 36 Examples

91,779 Total Clicks

URL: Hunt.to/431887

## **Design Distancing**



Design-forward distancing accessories ensure public health amidst reopenings

## How is your brand balancing safety with

# resuming day-to-day operations?

Overlooked Opportunity 45: Workshop Question

## Dance Marketing



#### Companies are leveraging social media dance popularity for marketing campaigns

**Trend** - Many companies are increasing their presence on video-based social media apps with popular viral dances. These companies are frequently using these platforms to launch marketing campaigns with dancing elements. Often times these campaigns will reward consumers for their participation with discounts.

**Insight** - Millenial and Gen Z consumers are spending a lot of time on social media as a recreational activity. These consumers participate in social media because it provides them with a platform to express themselves authentically, including sharing their values and experiences. This demographic often connects with brands that can recreate their social media habits.



Ad Response Dance Videos Doritos Launched an Al App Campaign Placing People in Its Latest Ad



Fast Food Dance Challenges Burger King is Trading Whopper Dance Moves for Discounts on TikTok



Dance-Based Superstore Campaigns Walmart Leverages TikTok to Reach Millennial Parents



Player-Celebrating Game Campaigns UNO's #unowhoyouare Celebrates Four Unique Types of Players





Gamification

4 Featured, 36 Examples

33,855 Total Clicks

URL: Hunt.to/431820

#### Dance Marketing



Companies are leveraging social media dance popularity for marketing campaigns

# How can your organization foster

## engagement with users of social video



Overlooked Opportunity 46: Workshop Question

## **E-commerce Support**



#### E-commerce businesses are supporting the sellers they work with due to COVID-19

**Trend** - E-commerce companies are increasingly supporting the organizations in their supply chains that have been financially impacted by COVID-19. The support comes in a number of different forms including cash advances, transition programs, offering discounts, and reducing storage fees.

**Insight** - E-commerce platforms are experiencing a drastic uptick in demand as many consumers are unable to, or unwilling, to shop in-store due to health and safety cocerns. Many of these e-commerce companies are facing pressure to capitalize on increases in demand, while ensuring the financial stability of the companies that supply products to e-commerce platforms. By supporting those they work with, these companies are able to create a mutually beneficial relationship with clients and sellers.



## **E-commerce Support**



E-commerce businesses are supporting the sellers they work with due to COVID-19

# In what ways can your organization benefit

# from helping other groups?

Overlooked Opportunity 47: Workshop Question

#### Remote Monitoring

#### Remote patient monitoring becomes more common in the healthcare space

**Trend** - Remote patient monitoring systems are on the rise as the healthcare industry looks to increase the safety of both doctors and patients, as well as remove barriers related to accessibility when it comes to medical care.

**Insight** - The COVID-19 pandemic has brought about the re-evaluation of standard practices in every industry, with people and businesses alike now understanding that many systems are not designed to protect against or function during global emergencies. The healthcare industry in particular has been impacted, and practitioners and patients within this space are increasingly seeking out both accessible and safe treatment and care processes.





Remote Patient Monitoring Systems VitalCare Now Features Medication Modules to Track Intake



Patient-Monitoring Camera Systems Google Provided Nest Cams to Mount Sinai to Protect Workers

Remote Patient Screening Robots Boston Dynamics is Using Robots to Connect Patients with Doctors



Proprietary Medical History Apps Premier Health Launches the MyHealthAccess Platform for Patients



 Popularity
 Activity

 Activity
 Activity





Hybridization

4 Featured, 36 Examples

22,747 Total Clicks

URL: Hunt.to/431747

#### Remote Monitoring



Remote patient monitoring becomes more common in the healthcare space

# How can your brand better adjust for a

# post-COVID world?

Overlooked Opportunity 48: Workshop Question

## Voiced Senior



#### Voice-activated technology helps seniors in their day-to-day

**Trend** - Voice-activated technology designed specifically for seniors is on the rise as companies look to offer accessible solutions for the needs that older demographics have. Products include everything from voice assistants to personal monitors that can be activated via speaking.

**Insight** - For senior consumers, accessibility is often top-of-mind when they're considering purchases. Common issues that affect seniors, like mobility issues or social isolation, can be alleviated with the help of technology that aims to make their lives easier. This demographic seeks products and services that are able to enhance their routines, with extra consideration for the physical or mental restrictions they may have.



Senior Support Voice Assistants MobileHelp and LifePod Solutions Debuted a New Service at CES 2019



Subtle Senior-Fall Monitors The VitalBand is a Discrete Fall-Detection Watch for Seniors



Popularity Control Con



Artificial Intelligence 2 Featured, 36 Examples

Rersonalization 51,631

51,631 Total Clicks

URL: Hunt.to/431441

#### Voiced Senior



Voice-activated technology helps seniors in their day-to-day

# How is your brand prioritizing accessibility

in its product/service?

Overlooked Opportunity 49: Workshop Question

## In-Store Monitoring



#### Companies are developing precautionary platforms for safe store visits

Trend - The COVID-19 pandemic has limited physical interaction for safety reasons. In response, essential locations that remain open have implemented technology that monitors in-store crowd to ensure safe interactions.

**Insight** - The heightened anxiety among those who have taken COVID-19 seriously has left people concerned with the safety of their routines as restrictions lift. Consumers are looking for reassurance and expect that brands take their safety seriously in order to be motivated to buy from them.



## In-Store Monitoring

Companies are developing precautionary platforms for safe store visits

## How can your company practice safety

# standards during COVID-19?

Overlooked Opportunity 50: Workshop Question

## Safe Micromobility



#### Micromobility companies are centering service around rider safety features

**Trend** - Micromobility companies are increasingly prioritizing rider safety and creating new technology and tools to help ensure riders remain safe. This includes navigation apps, warm-up modes, self-balancing abilities, and providing incentives for wearing a helmet.

**Insight** - With the increased popularity of scooters, and other micromobility vehicles, some consumers see safety and liability concerns as a barrier to use. These consumers seek out solutions that would ease their concerns adopting transportation methods that are eco-friendly, inexpensive, and optimized for densely packed urban environments.



Self-Balancing Commuter Scooters The 'Mantour X' Foldable Scooter is Made with Durable Materials



Micromobility Navigation Apps Bird Launched a Navigation App Named Bird Maps in Paris and Tel Aviv



Scooter Rental Safety Campaigns Bird Launched a Helmet Selfie Feature with Accompanying Rewards



Safety-Focused Scooter Rental Updates

Bird is Testing Out a 'Warm Up Mode' for New Riders



Popularity Activity





Catalyzation
 Personalization

4 Featured, 34 Examples

47,933 Total Clicks

URL: Hunt.to/431384

## Safe Micromobility



Micromobility companies are centering service around rider safety features

## How can your company better serve safety-

## conscious consumers?

Overlooked Opportunity 51: Workshop Question

#### **Protest Security**



#### Activists use tools that help protect their identities while protesting

**Trend** - Activism has long been dangerous for those who are protesting injustice, and with the uptick of racial justice protests around the world, many are turning to technology to help protect their identities. Apps and masks that keep individuals from being identified allow them to protect their identities in the event that they face dangers as a result of being vocal about social issues.

**Insight** - In the modern age, protesting is increasingly dangerous to individuals as advanced surveillance technology makes it easier to track people who are vocal about societal injustices. People are concerned about how being an activist can impact their livelihoods, freedoms and even lives, and are creating solutions to these issues that include the protection of their identity, and the identity of others.



Blurring Anti-Facial Recognition Masks The Surveillance Exclusion Mask Protects Your Identity



Identity-Protecting Camera Apps Anonymous Camera Strips Photos & Videos of Identifying Information



Wearable Face Projectors HKU Design's New Concept Helps Protect the Wearer's Identity



Face-Blurring Image Tools Image Scrubber Quickly and Easily Removes Faces From Photos



 Popularity
 Activity

 Activity
 Activity



✓ Catalyzation

4 Featured, 30 Examples 24,990 Total Clicks

URL: Hunt.to/430999

#### **Protest Security**



Activists use tools that help protect their identities while protesting

# How could your brand better prioritize

# issues related to safety and inclusion?

Overlooked Opportunity 52: Workshop Question
### **Dome Safety**



#### Brands are implementing dome-shaped designs to address safety concerns amid COVID-19

**Trend -** In light of the COVID-19 pandemic, social distancing has become a necessity to slow the spread of the virus. As a result, brands are implementing clear geodesic domes to provide services to consumers, including using the design for live concerts, outdoor dining experiences, and hot yoga classes.

**Insight** - As economies slowly begin to reopen, many consumers are wary of interacting with the community for fear of the virus. These consumers are looking for ways to return to a new sense of normal and begin resuming their previous activities, in a safe and protected manner. As a result, they are turning to brands that allow for public interactions that comply with safety regulations.



Geodesic Domes Hotel Patios Westin Bayshore Launched Geodesic Domes for Its Patio Guests



Bio-Containing Gridshell Pods Gregory Quinn Boasts the SheltAir as a Solution to Isolate Patients



Yoga-in-a-Dome Experiences Imnts Debuted New Social Distancing-Friendly Outdoor Yoga Events



Dome-Protection Concerts The Flaming Lips Play Live on The Late Show While Wearing Plastic Domes









4 Featured, 35 Examples

28,303 Total Clicks

URL: Hunt.to/430997

### **Dome Safety**



Brands are implementing dome-shaped designs to address safety concerns amid COVID-19

## How can your brand re-imagine its services

to prioritize safety?

Overlooked Opportunity 53: Workshop Question

### **Inclusive Language**



#### Brands are launching campaigns that identify how language can be oppressive

**Trend** - Brands are understanding that the everyday language we use, shapes the way society views the world. As a result, many have launched inclusive language initiatives that challenge the world to rethink the words that are used. These range from anti-racist coding campaigns to anti-sexist language campaigns.

**Insight** - Consumers are no longer standing for the oppressive tendencies used in the past and understand the nuanced ways systemic inequality presents itself throughout society. These informed consumers are no longer accepting of brands that simply pay lip service to progressive causes. As a result, they expect brands to actively fight these damaging stereotypes.



#### **Inclusive Language**

Brands are launching campaigns that identify how language can be oppressive

The picture can't be displaye d.

## How can your brand rethink its social

## responsibility to support equality?

Overlooked Opportunity 54: Workshop Question

### Systemic CSR



#### Consumers call for ever-more authentic forms of corporate social responsibility

**Trend** - Corporate social responsibility is integral today. The Internet enables consumers to research whether a company's CSR plans are more marketing-based than action-oriented, and so brands are utilizing their reach to advocate within greater systems of power (as opposed to ways that exist solely within the brand's eco-system).

**Insight** - Acts of injustice are amplified in the social media age. Thus, this generation is not able or willing to turn away from these issues, making CSR more important than ever. The Internet also enables more education on political issues, heightening their expectations of brands' claims to advocacy. In the example of anti-racism initiatives and the uproar of May 2020, supporters understand the pervasiveness of systemic racism, and how large brands are in a unique position to dismantle it from the top-down.



### Systemic CSR



Consumers call for ever-more authentic forms of corporate social responsibility

## How can your corporate social responsibility

## initiative go even further beyond



Overlooked Opportunity 55: Workshop Question

### Cardboard Cosmetic



#### Cosmetic packaging that avoids plastic use has a smaller carbon footprint

**Trend** - The cosmetic industry's environmental impact is vast, particularly due to its overuse of throwaway plastics. Some brands in this space are aiming to change that with cardboard (or mixed cardboard) packaging solutions that are recyclable, or create less waste in the process of production.

**Insight** - The short and long-term impacts of climate change are increasingly understood by consumers, as activists, scientists and politicians make the urgency of the current state of the environment known. The growing consumer anxiety that's come from this education has resulted in many looking to change their lifestyles in small ways in order to reduce their personal impact. Brands that facilitate this process, particularly when it goes against industry norms, are perceived by consumers as being ahead of the game.



#### Cardboard Cosmetic



Cosmetic packaging that avoids plastic use has a smaller carbon footprint

## How do you foresee your brand adapting as

## climate change becomes a bigger issue?

Overlooked Opportunity 56: Workshop Question

### **Contactless Shopping**



#### Brands are enabling consumers to safely try out products amid COVID-19

**Trend** - Brands in different industries—especially those in fashion and food & beverage—are adapting the shopping experience to meet the health and safety concerns of consumers. As a result, more brands are introducing contactless methods of sampling products or trying on clothes.

**Insight** - The COVID-19 pandemic has made consumers extremely aware of what they come in contact with. Due to safety concerns pertaining to sanitation, many are reluctant or unable to re-engage in activities, which were previously enjoyed in a carefree manner. Amid these enforced and psychological restrictions, consumers are looking to replicate the recreational experiences they once engaged in, while prioritizing safety.



### **Contactless Shopping**



Brands are enabling consumers to safely try out products amid COVID-19

### How can your brand pivot to accommodate

## consumer safety concerns amid a crisis?

Overlooked Opportunity 57: Workshop Question

### **Black-Owned Support**



#### Brands are making it easier to support black-owned businesses

**Trend -** In response to recent social injustices profiled on social media and the news, brands are launching directories to help consumers identify and support black-owned businesses. These platforms showcase a range of businesses from restaurants and salons to banks and museums.

**Insight** - In recent years, social media has had an impact on the visibility of the systemic injustices committed against the black community. In the wake of the 'Black Lives Matter' movement, many are looking for ways to support the black community in place of their traditional retailers and are invested in actionable ways to protest against white supremacy, and one of these ways is by "voting with their wallet." People's anger and frustration has led them to financially support individuals, businesses and communities that are most affected by racial injustice.



#### **Black-Owned Support**

Brands are making it easier to support black-owned businesses



### represented communities?

Overlooked Opportunity 58: Workshop Question



### **Biometric Health**



#### Companies are utilizing biometric technology to safely monitor health screenings

**Trend -** As COVID-19 forces the world to respond with safety precautions, some brands are leveraging biometric technology as a touchless health procedure. Public and work places are scanning anyone who enters the premise using a solution that tracks temperature at a safe distance to limit contact.

**Insight** - As COVID-19 restrictions slowly lift, consumers are transitioning back to their routines before the pandemic. This includes shopping, traveling, or working in a shared space. As these routines gradually return, consumers are still concerned about possible health risks. They look for solutions that reassure them that public spaces are safe so they can go about their routines with less anxiety.



Infrared Employee Health Scanners The Conceptual 'VERO' Scanner Tracks Wellness to Ensure Safety



Touchless Time Clocks Ascentis' Time Clocks Integrate Voice Commands & Temperature Sensors



Biometric Virus Screening Apps Health Pass by CLEAR Offers Technology Linked to One's Identity



Biometric Fever Screening Technology Dermalog Implements Fever Screenings at a Shopping Mall



Popularity Activity



👖 Artificial Intelligence

4 Featured, 34 Examples

35,783 Total Clicks

URL: Hunt.to/430583

#### **Biometric Health**



Companies are utilizing biometric technology to safely monitor health screenings

## What can your brand do to provide an

### added level of safety for consumers post-

## COVID restrictions?

Overlooked Opportunity 59: Workshop Question

### **In-Game Experience**

#### Brands market their products and offerings with in-game experiences

**Trend** - With gaming being an increasingly popular form of entertainment, particularly under stay-at-home orders, brands outside this industry are collaborating with it in unique ways. Ingame product experiences are on the rise and showcase artistry, retail stores and products in a way that prioritizes virtual engagement when in-person engagement isn't an option.

**Insight** - Now that retail and entertainment industries have undergone rapid changes that, in some cases, will remain indefinitely, consumers are re-thinking what they value when it comes to branded engagement. Now that they're not going out of their way to seek experiences out, they expect that brands seamlessly integrate them into the habits they're already taking part in-gaming and social media are two areas in which this can be done.



Video Game Skincare Campaigns Apotek Hjärtat's Skin for Skin Targets Gamers on Steam



In-Game Art Galleries The Getty Museum's Tool Lets Players Import Art in Animal Crossing



In-Game Museum Tours Monterey Bay Aquarium is Hosting Virtual Tours of Animal Crossing's Museum



Virtual Ice Cream Shops Sweet Ritual Created a Virtual Destination Within Animal Crossing









😵 Co-creation 😽 Gamification

Experience

4 Featured, 35 Examples

229,338 Total Clicks

URL: Hunt.to/430496

### **In-Game Experience**



Brands market their products and offerings with in-game experiences

## How is your brand adapting to changed

## consumer needs and expectations?

Overlooked Opportunity 60: Workshop Question

### Boomer Tech



#### Apps that are typically used by younger demographics see a boost among seniors

**Trend -** With COVID-19 being risky for senior citizens in particular, stay-at-home orders are especially important to keep this demographic safe. Thus, they're having to adapt just as much as everyone else when it comes to staying healthy and connected with others. As a result, brands that offer online services like virtual exercise and conferencing are seeing a boost in senior engagement.

**Insight** - In many ways, senior citizens have been hit harder than other demographics when it comes to the COVID-19 pandemic. On top of being more likely to face serious consequences as a result of contracting the virus, they've also been more psychologically harmed by the isolation that's been imposed on people around the world, particularly those who live in care homes. Thus, those who have the capacity to engage in the platforms that are keeping people entertained and connected are going to be a priority for this older generation as well.

rytime with an account of senior states to solve the senior state.   ry our appli, left's reach out to senior state.   ry our appli, left's reach out to senior state.   rul Name   inal   reac   reac	Stretch along with the trainer. Single, easy-to-follow Instruction.		Increased Engagement Multimedia Apps Snapchat is Seeing a High Growth Rate Among Boomer Users
Remote Storytelling Platforms Goodnight Zoom Connects Isolated Seniors with Children	Boomer-Targeted Yoga Apps Yoga for Seniors & Adults is an App that Helps with Mobility		Video App Market Expansions The Houseparty App is Seeing an Increased User Base Among Boomers
Popularity4.7ScoreFreshness		Experience Catalyzation	4 Featured, 36 Examples 93,306 Total Clicks URL: Hunt.to/430467 All Rights Reserved

#### **Boomer Tech**



Apps that are typically used by younger demographics see a boost among seniors

# How is your brand finding ways to engage

## under-served demographics?

Overlooked Opportunity 61: Workshop Question

### Antimicrobial Extension



#### Companies are eliminating unnecessary contact with portable gadgets

**Trend** - With the COVID-19 outbreak, brands are launching antimicrobial designs that help consumers eliminate unnecessary contact. These designs act as an extensions of the hand to limit contact with any lingering bacteria on public surfaces such as door handles and shopping carts.

**Insight** - The global threat of COVID-19 raises concerns for hygiene and sanitation more than ever before. Consumers are more conscious of what they come in contact with and are mindfully eliminating any germs from spreading. As a result, they turn to products that prioritize hygiene in ways that seamlessly blend into daily life.



#### Antimicrobial Extension

Companies are eliminating unnecessary contact with portable gadgets

### How can your company develop products

## that adapt to life after COVID-19?

Overlooked Opportunity 62: Workshop Question



### Virtual Malls



#### Brands are launching online re-creations of shopping malls and storefronts

**Trend** - Amid the COVID-19 pandemic, brands are launching virtual shopping centers to recreate the traditional shopping experience online. These range from virtual street fronts to large-scale digital shopping centers and allow owners to showcase their products to a niche, virtual community.

**Insight -** The COVID-19 pandemic has forced many consumers to remain indoors, without the opportunity to easily acquire the goods they had access to before. Many consumers are looking for streamlined and convenient solutions to continue their previous shopping habits and are turning to brands to provide a curated selection of products to browse.



Online Shopping Cities Dubai Commercity is a Free Trade Zone Dedicated to eCommerce



Virtual Storefront Platforms Streetify Gives Consumers Access to Virtual Storefronts



Virtual Shopping Malls New Zealand Company, EPIC, Recently Launched a Virtual Mall



Virtual Reality Shopping Malls Alliance Studio Debuted a 3D Virtual Shopping Mall







Artificial Intelligence 4 Featured, 21 Examples

40,258 Total Clicks

URL: Hunt.to/430153

### Virtual Malls



Brands are launching online re-creations of shopping malls and storefronts

## How can your brand leverage online

### communities to showcase its products or



Overlooked Opportunity 63: Workshop Question

### Live E-Commerce



#### Live shopping experiences allow consumers to view as their items are selected

**Trend** - Live shopping apps and platforms offer a new way for consumers to engage with the e-commerce industry, allowing them to view their purchases as they're being made as an added form of interactivity.

**Insight** - Consumers are turning increasingly to e-commerce for the convenience those shopping experiences offer. However, the e-commerce industry isn't often able to replicate the more playful and interactive aspects of shopping that brick-and-mortar allows. Thus, consumers are increasingly turning to e-commerce brands that are able to merge the convenience of online shopping with the interactivity of in-person shopping.



join the shopping

Shopping Party Apps Dote's Live Shopping Platform Lets Influencers Host Events



Live Shopping Services Live Shopper Lets Customers See Their Groceries Being Hand-Picked

Live Shopping Apps HelpJess Connects Consumers to Brick-and-Mortar Retail Staff



Live Streamed Shopping Livescale is an eCommerce Platform That Displays Live Streaming Videos



Popularity Activity Freshness



Hybridization

4 Featured, 34 Examples

52,138 Total Clicks URL: Hunt.to/430125

#### Live E-Commerce



Live shopping experiences allow consumers to view as their items are selected

### How could your brand enhance its e-

### commerce experience for customers?

Overlooked Opportunity 64: Workshop Question

### **Dining Protection**



#### Restaurants are adopting design solutions for dine-in experiences post-COVID-19

**Trend -** As government-imposed COVID-19 restrictions on non-essential businesses are eased, restaurants begin to reopen for dine-in experiences. Prioritizing safety concerns of both guests and staff, these establishments look for design solutions that can be applied in an efficient and cost-effective manner.

**Insight** - Many have grown nostalgic about experiences that were made unavailable due to government-imposed COVID-19 measures. As these restrictions are gradually lifted, consumers become increasingly excited about the prospect of returning to pre-pandemic lifestyles. Many, however, are mindful of the health risk that exists outside of the home and as a result, are looking to engage in activities while respecting the guidelines for physical distancing and safety.



Isolated Dining Booths Mediamatic ETEN is Exploring the New Normal for Restaurants



Transparent Dining Barriers Penguin Eat Shabu Boasts Safety Measures During Restaurant Reopening



Social Distancing Dining Shields The Conceptual 'Plex'Eat' Visor Lamp Enables Dining with Friends



Outdoor Restaurant Design Kits David Rockwell Helps NYC Restaurants Adapt to Outdoor Dining



Portable Pop-Up Privacy Screens The 'Ventaglio' Privacy Screen Divides Desks and Dining Areas









Experience Catalyzation 5 Featured, 43 Examples

172,257 Total Clicks

URL: Hunt.to/429971

#### **Dining Protection**



Restaurants are adopting design solutions for dine-in experiences post-COVID-19

## How might your business adapt to

### guidelines for physical distancing in a post-

## lockdown environment?

#### **Restaurant Grocery**

#### Restaurants are now offering delivery and pick-up of grocery essentials

Trend - Since the introduction of social distancing, restaurants have had to pivot from dine-in service to take-out only and many have opted to sell their food products to provide consumers access to essential groceries. Various restaurants are now offering curbside pick up and delivery options for these goods.

**Insight** - Amid the COVID-19 pandemic, many consumers are finding it difficult to access essential items. In addition, consumers are still cautious of entering stores for fear of catching the virus and in-store restrictions have made grocery shopping more difficult. Consequently, consumers are turning to brands that are able to provide them convenient alternatives to their standard shopping habits.





Restaurant-Branded Grocery Pick-Ups Local Public Eatery is Now Offering to Sell Grocery Staples



Restaurant Essentail Item Pivots JOEY Restaurants is Now Selling Grocery Staples and Home Products



Converted Restaurant Grocery Stores Pai Toronto Debuted a New Food Market with Essential Goods





Earls Restaurant + Bar Debuted the New Earls Grocery Program



Simplicity

4 Featured, 34 Examples

36,962 Total Clicks

Personalization URL: Hunt.to/429773

#### **Restaurant Grocery**

Restaurants are now offering delivery and pick-up of grocery essentials

## How can your brand pivot its services to

### meet the needs of consumers during

# challenging times?

Overlooked Opportunity 66: Workshop Question

### Virtual Winery



#### Brands are taking the wine vineyard experience to a curated digital space

**Trend** - With the global COVID-19 outbreak, many experience-based brands have pivoted to online platforms to stay afloat. Experiences such as wineries are customizing curated experiences to be enjoyed in one's own home through doorstep delivery and online appointment walk-throughs.

**Insight** - With the physical constraints of the global pandemic, consumers are craving special experiences for a sense of excitement and normalcy. As a result, they seek out curated programs online that can be enjoyed at a safe distance, especially those that offer sensorial excitement as a reminder of life before COVID-19.



Virtual Tasting Experiences Aperture Cellars' Wine Tasting Comes with a Chef-Led Cooking Session



Virtual Wine Tastings ACME Fine Wines is Holding By-Appointment-Only Virtual Tastings



Virtual Wine Tastings Walsh Family Wine is Hosting a Virtual Series Called DRINKWELL on Facebook



Custom Virtual Wine Tastings Bouchaine is Offering 50 Minute Wine Tastings in Three Options



Popularity contraction of the second second



Personalization

4 Featured, 36 Examples 24,293 Total Clicks URL: Hunt.to/429755

### Virtual Winery



Brands are taking the wine vineyard experience to a curated digital space

### How can your brand pivot strategies to

### cater to uncertain circumstances?

Overlooked Opportunity 67: Workshop Question

### Pandemic Homemaking



#### Brands facilitate homemaking projects for people who are physically distancing

**Trend** - As many continue to physically distance and work from home under shelter-in-place orders, they're taking on homemaking projects to pass the time. Brands are facilitating this process by offering everything from designer creativity workshops to platforms that teach consumers how to make their own murals.

**Insight** - Under quarantine or physical distancing orders, passing the time in a way that's safe and productive is of concern to many consumers. Taking on projects at home, for example, gives consumers the opportunity to create something new out of a stressful situation, improve their home environments, or simply follow through on plans that they've been putting off due to a lack of time.



#### Pandemic Homemaking



Brands facilitate homemaking projects for people who are physically distancing

## How could your brand facilitate at-home

## projects and services?

Overlooked Opportunity 68: Workshop Question

### Sanitation Health



#### Post-COVID, hand sanitizer will be viewed as an essential skincare item

**Trend -** Amidst the COVID-19 pandemic, hand sanitizer sales have shot up. Brands in this space, as well as skincare brands, are now offering upscale versions of hand sanitizer that offer skincare-like branding and benefits. This shift speaks to how the ongoing pandemic will turn hand sanitizer into an ongoing part of consumers' skincare routines.

**Insight** - As shelter-in-place orders slowly lift and economies around the world cautiously reopen, there are aspects of the COVID-19 pandemic that will remain a part of consumers' psyche. Even once there's a vaccine available, things like heightened personal hygiene will likely remain a part of many people's day-to-day. These consumers will seek out products and services that allow them to easily incorporate these routines into existing ones.



#### Sanitation Health



Post-COVID, hand sanitizer will be viewed as an essential skincare item

## How is your brand planning for post-COVID

behavioral changes?

Overlooked Opportunity 69: Workshop Question

### **Distant Playground**



#### Playground designs are altered to align with social distancing policies

**Trend -** As summer approaches, the threat of the global COVID-19 pandemic will still require safety precautions to be taken in public spaces. As a result, public parks and playgrounds are developing secure design concepts so that citizens can still enjoy the outdoors comfortably.

**Insight** - The COVID-19 pandemic has halted or limited many public functions for safety purposes. Due to this, consumers are looking for a sense of normalcy in their routine and search for ways to enjoy public locations with social distancing policies in place. They favor outdoor designs that monitor safety and offer a sense of normalcy that reminds them of pre-COVID life.



Outdoor Distancing Rings The Beach Ring Creates a 12-Foot Diameter Social Distancing Circle



Distancing Playground Concepts Rimbin's Design Helps Kids Play Together But Apart



Self-Driving Mobile Playgrounds Nendo Introduces an Interesting Use for Autonomous Vehicles





Social Distance Floor Designs Milliken Has Launched a Product to Assist in Keeping People Apart









Catalyzation

5 Featured, 37 Examples 63,395 Total Clicks URL: Hunt.to/429319

### **Distant Playground**

Playground designs are altered to align with social distancing policies

### How can your company pivot experiences to

## meet local and global safety standards?

Overlooked Opportunity 70: Workshop Question
### **Pop-Up Adaptation**



#### Brands are launching virtual pop-ups to connect with consumers during COVID-19

**Trend** - Brands that have traditionally relied on physical pop-ups as a way to connect with their fans are now launching timed activations in the digital space. From charitable experiences to luxury online boutiques, this approach creates diversity in the e-commerce space.

**Insight** - Many rely on shopping as therapy and internalize non-essential purchases as a way to soothe anxiety or boost confidence. Since the restrictions of lockdown make it so that consumers can't physically indulge in such experiences, many turn to the digital space in search of alternatives. In doing so, consumers aim to replicate the real-life shopping ritual, which they are increasingly nostalgic about.



#### **Pop-Up Adaptation**



Brands are launching virtual pop-ups to connect with consumers during COVID-19

# What in-person features can you integrate

# to diversify and personalize the e-

### commerce experience?

#### **Post-Crisis Retail**



#### Brick and mortar spaces will likely undergo long term changes post-COVID

**Trend** - After the restrictions on public movement due to COVID-19 have eased or lifted around the world, retail spaces will still require additional safety measures in order to keep infection risks at a minimum. This will occur (and is already occurring) in the form of contactless payment systems, limiting customers in-store, and redesigned layouts that enforce physical distance between customers.

**Insight** - With physical distancing restrictions likely to be lifted before there's a vaccine for COVID-19, governments, brands and consumers alike are concerned about a resurge in infections when life goes back to the way it once was. Preventing this is of utmost concern for most, and so certain measures that lower risks are being considered by companies and institutions. Even once the crisis has resolved itself with a vaccine, the psychological mark it'll leave on people who's lives have been disrupted drastically because of this crisis will likely remain, causing brands to act accordingly.



In-Store Occupancy Monitors The SmartOccupancy System Tracks the Number of People in a Store



Contactless Sampling Kiosks Vengo's Digital Kiosks Promote Discovery, Wellness and Safety



Plexiglass Checkout Protectors The SafetyGuard Plastic Shield Protects Employees and Shoppers



Contactless Digital Currency Payments LG CNS' Facial Recognition Payments Combine AI & Blockchain



Popularity Activity



Experience

4 Featured, 33 Examples 34,761 Total Clicks URL: Hunt.to/428956

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#### **Post-Crisis Retail**



Brick and mortar spaces will likely undergo long term changes post-COVID

# How is your brand preparing for a post-

COVID world?

Overlooked Opportunity 72: Workshop Question

### **Cosmetic Shift**



#### Cosmetic brands are quickly adapting to emerging needs amidst the COVID-19 pandemic

**Trend -** As consumers continue following stay-at-home orders, the cosmetic industry is shifting to adapt to emerging needs. Whether selling products and donating to COVID-19 relief, or offering virtual versions of their services, these brands are showcasing how non-essential industries are remaining relevant in the midst of this crisis.

**Insight** - With consumers now spending the majority of their time at-home, the forms of escapism they used in the past, like self-care, remain relevant. If anything, people are more likely to take part in the routines that make them feel more confident--as taking care of their health and even appearance offers comfort for those who do so. Knowing this, brands in this space are adapting to the new normal by offering consumers adaptable, at-home versions of these services, or by aiding those who rely on them for their incomes.



Virtual Facial Workouts FaceGym Created a Virtual Exercise Platform for At-Home Facial Workouts



Freelancer Beauty Opportunities Lookfantastic Opens Influencer Programme to Struggling Freelancers



Virtual Skincare Consultations Lush Now Offers Personal Consultations for Consumers Over the Phone



Political Lipstick Relief Efforts LipSlut Will Donate 100% of Profits to COVID-19 Relief Efforts



Popularity Activity





Catalyzation

4 Featured, 36 Examples

27,529 Total Clicks

URL: Hunt.to/428506

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### **Cosmetic Shift**



Cosmetic brands are quickly adapting to emerging needs amidst the COVID-19 pandemic

# How is your brand adapting to the COVID-



Overlooked Opportunity 73: Workshop Question

### Senior-Specific Shopping



#### Grocery brands launched initiatives to keep vulnerable shoppers safe

**Trend** - The COVID-19 pandemic has drastically changed consumers' shopping habits and has lead many seniors to fear for their health when making a simple trip to the grocery store. In an effort to accommodate this vulnerable population, grocery stores have launched senior-specific shopping initiatives designed with their safety in mind.

**Insight** - Uncertainty and fear are prevalent among consumers during COVID-19, and these concerns are greatly exacerbated for vulnerable populations and their families. Brands have responded by curating specific retail specifications to help keep this demographic safe, authentically showing their compassion for their community. This appeals to consumers whose brand loyalties lay in those they find trustworthy and community-centric.



Senior Food Delivery Initiatives LifeCrates is a Non-Profit That Supports Low-Income Seniors



Senior-Specific Shopping Hours Costco Launches a Dedicated Shopping Hour for Seniors Amid COVID-19



Senior Grocery Delivery Initiatives The H-E-B Senior Support is in Partnership with Favor Delivery



Off-Peak Shopping Initiatives Buehler's Fresh Foods is Offering 'Best Time to Shop' on its Website



 Popularity
 Activity

 Activity
 Activity





Ouration
Simplicity

4 Featured, 34 Examples 22,864 Total Clicks URL: Hunt.to/428408

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### Senior-Specific Shopping

Grocery brands launched initiatives to keep vulnerable shoppers safe

### How can your brand cater to vulnerable

# populations during COVID-19?

Overlooked Opportunity 74: Workshop Question



### Virtual Bar



#### Alcohol-branded virtual bars give people the opportunity to socialize as they once did

**Trend** - Though not quite as fulfilling as having in-person bar experiences, virtual bars amidst the COVID-19 pandemic are the next best thing for people looking to consume alcohol and socialize with others. These virtual bar experiences are being created by well-known alcohol brands as both a marketing tactic and a way to bring people together.

**Insight** - As people around the world continue to live under regulated physical distancing measures, many are longing to take part in the recreational habits that they once did without restrictions. Now, stay-at-home orders have prevented people from engaging with others in the way they're accustomed to. Turning to virtual experiences gives these consumers a way to connect with friends, loved ones and even strangers—all in order to regain a sense of normalcy.



Immersive Virtual Bars Budweiser's Virtual 'My Bar' Platform Lets People Visit Favorite Venues

Popularity

Activity

Freshness



Online Bar Experiences BrewDog Open Arms Shares Quizzes, Puzzles and Cook-a-Longs

Molson Charitable Virtual Happy Hours Molson Canadian Launched a New Campaign to Support Local Bars





Virtual Beer-Branded DJ Sessions



Virtual Bar Events



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### Virtual Bar



Alcohol-branded virtual bars give people the opportunity to socialize as they once did

# How is your brand connecting with its

customers right now?

Overlooked Opportunity 75: Workshop Question

### Pandemic Loneliness

#### Brands look to combat loneliness amidst the COVID-19 pandemic

**Trend** - With physical distancing measures preventing people from being able to go out and socialize as they once did, brands are looking to combat the worsening feelings of loneliness that people around the world are dealing with. Apps and services that bring people together remotely are able to aid in maintaining the mental health of consumers.

**Insight -** COVID-19's far-reaching impact is more than a physical threat, it has impacted everything from people's financial stability to their social habits. Prior to the pandemic, self-reported loneliness around the world was already on the rise--a fact that's worsened with physical distancing measures in place. Where before isolated individuals could at least leave the home in order to feel more connected to others, that's currently not an option. Thus, people struggling with loneliness are looking for ways to connect with others and are turning to brands that facilitate that process.



#### **Pandemic Loneliness**

Brands look to combat loneliness amidst the COVID-19 pandemic

# How is your brand helping consumers

# navigate uncertainty and instability?

Overlooked Opportunity 76: Workshop Question

### **Food Charity**



#### The food and beverage industry aims to support people amidst the COVID-19 crisis

**Trend** - Brands within the food and beverage space are aiming to reduce the impact of COVID-19 on communities by contributing in various ways. Whether it's shifting production to create hygiene products, donating to relief efforts or trying to improve community morale, these brands are looking to do their part in reducing consumer stress in unprecedented times.

**Insight** - The mental, physical and economic uncertainties people are currently facing have had an impact in a number of ways. Consumers are dealing with illness or setbacks to their mental health, and many are struggling financially as lay-offs and suspensions to the economy take their toll. Though branded intervention isn't a cure-all, people are looking for both small and large ways to either support others, or to receive the support they need--and brands facilitating that process leave an impression.



### **Food Charity**



The food and beverage industry aims to support people amidst the COVID-19 crisis

### How could your brand contribute to COVID

# relief efforts?

Overlooked Opportunity 77: Workshop Question

### **ASMR** Soothing



#### ASMR services specific to COVID-19 aim to soothe people's anxieties

**Trend** - Autonomous sensory meridian response (ASMR) content has been popular on social media and even among branded campaigns for some time now. Now, creators are offering ASMR content in direct response to the COVID-19 crisis--aiming to give people a brief escape from the stress they may feel.

**Insight** - In what is undoubtedly a stressful time for most people around the world, consumers are looking for new ways to self-soothe in order to contain their anxieties. Though some are turning to more formalized methods of maintaining their mental well-being--like therapy apps--others are opting for more creative engagements they can use as forms of escapism during this time, without the stress of facing another commitment that requires upkeep.



Relaxing Chip-Dipping Videos The 'Moe's Queso Relaxation' Video Features Eight Hours of Footage



Pandemic-Themed ASMR Videos ASMR Darling Launched an Anxiety-Reliving, COVID-19 Video



Bespoke Relaxing Video Soundscapes Old Pulteney Launched the 'From Couch to Coast'

to Help Relax







ASMR Car Wash Videos



Relaxing ASMR Videos

6 Featured, 33 Examples 17,987 Total Clicks URL: Hunt.to/427831

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 Popularity

 Activity

 Freshness





Simplicity
Experience

### **ASMR** Soothing



ASMR services specific to COVID-19 aim to soothe people's anxieties

# How is your brand helping consumer

anxiety at this time?

Overlooked Opportunity 78: Workshop Question

### **Mixed-Reality Charity**

#### Companies are engaging consumers with AR and VR-powered relief efforts

**Trend -** Ongoing relief efforts are being launched to ease some of the consequences of the COVID-19 pandemic. Many brands and organizations are opting for immersive technology—particularly augmented reality and virtual reality—to capture the attention of consumers.

**Insight** - The COVID-19 pandemic has created a global sense of unity as people around the world are connected by similar disruptions to everyday life. Motivated by a sense of empathy and a desire to overcome a shared obstacle, individuals are feeling disposed toward donating to community relief efforts. Since many consumers are predominantly spending their time online, the demand for charitable initiatives is paired with a desire for a gamified experience.



### Mixed-Reality Charity

Companies are engaging consumers with AR and VR-powered relief efforts

# How might your brand advocate for relief

# efforts amid a crisis?

Overlooked Opportunity 79: Workshop Question

#### P2P Support



#### Peer-to-peer support becomes a lifeline for communities overcoming COVID-19

Trend - Individuals are looking for ways to help others amidst the COVID-19 pandemic, and brands are increasingly offering tools and resources that facilitate supportive interactions between people and communities.

Insight - As the world battles the ongoing health crisis, people are being impacted in many ways. Outside of health--lifestyle disruptions, the risks of leaving the home, and the negative impact on mental health are all obstacles that millions around the world are currently facing. Peer-to-peer support looks different right now, but consumers are looking to help others in the ways they can--whether that's in offering their time or their expertise. This surge in charitable endeavors comes as consumers look for positive things they can control, at a time when there's not a lot they're able to.



Crowdsource-Powered Pandemic Tools HeroX Launched a Resource Hub to Share Details About COVID-19







Senior Food **Delivery Initiatives** LifeCrates is a Non-Profit That Supports Low-Income Seniors



Crowdsourced **Grocery Store Apps** The Covidmaps Platform Informs Users About Store Operations



Social Media Community-Support-Tools Facebook Added New Tools to the Platform's Community Help Tab







Prosumerism 88 Many to Many 5 Featured, 45 Examples 33,336 Total Clicks URL: Hunt.to/427664

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#### P2P Support



Peer-to-peer support becomes a lifeline for communities overcoming COVID-19

# How is your brand facilitating community

support at this time?

Overlooked Opportunity 80: Workshop Question

### **Digital Milestone**



#### Consumers are celebrating important events digitally

**Trend** - Brands are offering their products as a way for consumers to connect during a time of physical distancing. As the pandemic continues, these tools are further tailored and customized to carry out increasingly important events—such as graduation and wedding ceremonies—in the digital space.

**Insight** - The restrictions imposed by governments as a result of the ongoing pandemic have left many consumers without a sense of control. In an attempt to regain their agency, individuals are choosing not to defer important events and milestones in their lives and instead, are finding new alternative ways to celebrate them while keeping safety in mind. In addition, this gives consumers something to look forward to amid a time of uncertainty which can be straining for mental health.



#### **Digital Milestone**



Consumers are celebrating important events digitally

# How could your brand ease consumer

# lifestyle tensions during a time of crisis?

Overlooked Opportunity 81: Workshop Question

### Carbon Offset



#### The food and beverage industry adopts carbon-offsetting measures

**Trend -** As carbon-neutral and offsetting production processes take hold in brands trying to limit their impact on the environment, the food and beverage industry is adopting the same processes. Everything from meal kit to water bottle brands are taking on new measures in order to slow down environmental damage.

**Insight** - As the stakes for climate change remain high, consumers are increasingly understanding their role in reducing environmental damage through their own consumption habits. These individuals turn to brands that value and prioritize eco-friendly production, so that they can live their lives in the way they're accustomed to, while also minimizing their impact on the environment.



Delivery-Only Sushi Restaurants Krispy Rice is Only Available to Order Via Food Delivery Platforms



Carbon-Offsetting Coffees Zero Carbon Coffee's 12-Ounce Bags Offset 100 lbs of Carbon



Carbon-Offsetting Meal Kits HelloFresh is Working with Terrapass to Reduce Environmental Impact



[7

Carbon-Neutral Water Brands Evian Has Announced Carbon Neutrality Certified by the Carbon Trust



Popularity Activity



Naturality Catalyzation 4 Featured, 34 Examples

42,132 Total Clicks

URL: Hunt.to/427485

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### Carbon Offset



The food and beverage industry adopts carbon-offsetting measures

# How could your brand better prioritize eco-

friendly production?

Overlooked Opportunity 82: Workshop Question

#### **Tween Connect**



#### Brands are launching initiatives to help Gen Z stay social and mindful

**Trend -** Many brands are releasing various interactive and kid-friendly initiatives to highlight the importance of physical distancing during COVID-19. These launches have the objective to inform kids about the health pandemic, as well as to keep them connected with their friends.

**Insight** - Gen Z consumers are at an age where they are socially flourishing and as a result, many are finding it difficult to get accustomed to the need for physical distancing, often becoming restless at home. While some contemporary communication tools are not built for younger audiences, there is now a demand for accessible and kid-friendly activations that allow users to connect with their friends in creative and entertaining ways. Since these types of innovations allow Gen Z to be socially active while still maintaining a proper distance, such tools can often have a stress-relieving effect.



#### **Tween Connect**



Brands are launching initiatives to help Gen Z stay social and mindful

### How is your brand addressing consumer

# concerns in socially trying times?

Overlooked Opportunity 83: Workshop Question

### **Distance** Design



#### Design and tech enforce physical distancing practices in public settings

Trend - Brands are creating or re-designing products and spaces that force mindfulness when people are too close to one another, encouraging safety as the COVID-19 pandemic continues. Whether they're retail space designs that enforce space between customers or tech innovations that serve as reminders to keep a distance, these alterations aim to enhance public health.

Insight - Though people around the world are staving indoors, there remain instances where people must leave the house--whether shopping for essential goods or exercising. If consumers are out in public without taking reasonable precautions, they're risking their own health and the health of others. Thus, products/services/designs that keep them mindful of distance are currently crucial.



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### **Distance Design**



Design and tech enforce physical distancing practices in public settings

# How could your brand take measures to

# promote public health right now?

Overlooked Opportunity 84: Workshop Question

### Remote Engagement



#### New tools are helping businesses facilitate team-building exercises and rewards

**Trend** - Different tools are being deployed to help companies facilitate a meaningful connection between remote employees. Whether it is grabbing a virtual coffee with peers, enjoying multi-player games as a team, or simply rewarding someone for a job well-done, these types of tools assist in the facilitation of a healthy and engaging work environment for all.

**Insight** - When working remotely, individuals can feel socially isolated from the team as a whole and this may negatively impact the collaboration process between team members. Since the number of remote workers in the job field is steadily increasing, there is now a demand for innovative ways to ensure these employees feel connected and valued at the company. In such environments, individuals are more encouraged and better disposed toward sharing ideas and working with one another.



#### Remote Engagement



New tools are helping businesses facilitate team-building exercises and rewards

# How might you facilitate your team's

remote culture?

Overlooked Opportunity 85: Workshop Question

### **Reactionary Health**



#### Therapeutic platforms offer coping techniques for those dealing with COVID-19

**Trend** - Platforms and videos that are designed to offer people coping mechanisms to deal with depression and anxiety are on the rise as brands aim to reduce some of the psychological consequences that will result from the COVID-19 pandemic.

**Insight** - The COVID-19 pandemic has changed the lives of billions of people around the world, and the new normal consumers are facing is psychologically draining. Between people losing their means of income, worrying about their health and the health of their loved ones, and experiencing social isolation that's only somewhat alleviated by virtual means of connectivity--people's mental health is currently at-risk. Accessible ways to cope amidst the indefinite uncertainty offer consumers some respite while they get accustomed to the changes happening around them.



#### **Reactionary Health**



Therapeutic platforms offer coping techniques for those dealing with COVID-19

# How is your brand alleviating the stress that

### COVID-19 has brought to your customers or



Overlooked Opportunity 86: Workshop Question

#### **Retail Pivot**



#### Retail brands switch their production processes to provide for hospitals

**Trend** - As the COVID-19 pandemic continues to impact people around the world, issues like medical supply shortages are slowing down relief efforts. Retailers are aiming to mitigate this problem by switching production to create Personal Protective Equipment and medical-grade disinfectants for hospitals and medical staff.

**Insight** - As people around the world try to navigate through social distancing policies instituted by governments to reduce the spread of COVID-19, an "all hands on deck" mentality has emerged globally. The personal sacrifices, both big and small, that people around the world are forced to make as a result of the pandemic have resulted in brands doing the same. Brands that choose to restructure production so they're contributing to current global deficits are able to make a difference while generating positive brand perceptions.



#### Retail Pivot



Retail brands switch their production processes to provide for hospitals

# How is your brand contributing to COVID-19

relief efforts?

Overlooked Opportunity 87: Workshop Question

### Architectural Isolation



#### Portable structures offer rest or isolation amidst the COVID-19 pandemic

**Trend -** As COVID-19 cases increase around the world, hospitals (in the U.S. in particular) are facing limitations in supplies and space. Some brands are offering solutions in the form of flat-pack or modular structures that help isolate infected individuals, or provide respite for medical staff who are treating infected patients.

**Insight -** Two crucial aspects of overcoming the COVID-19 pandemic include avoiding contact with infected patients, and ensuring that medical staff remain healthy so they can carry out their duties. The difficulties that epicenters of the virus are facing around the world have much to do with hospitals being overwhelmed and lacking the supplies and capacity to deal with the influx of patients being admitted. Businesses that have the expertise and means to address these pressing issues have the responsibility to offer accessible solutions to help resolve the vast impacts of this pandemic.



#### Architectural Isolation

Portable structures offer rest or isolation amidst the COVID-19 pandemic

# How is your brand offering COVID-19 relief?

Overlooked Opportunity 88: Workshop Question
### **Isolated Dating**



#### COVID-19 is rapidly changing how people date in the modern day

**Trend** - While much of today's dating habits are facilitated through apps, the physical distancing that's currently required of people around the world has accelerated how people date through tech. Many are now keeping their romantic or intimate relationships online rather making plans to meet, and brands in this space are focusing on keeping people connected when they can't be together physically.

**Insight** - Under the current physical distancing measures, many people are no longer permitted to do anything other than essential errands outside of the home. This has put an inevitable strain on their ability to socialize in the way they once did--whether with friends, family or romantic interests. For now, consumers are having to curb their feelings of isolation and loneliness by establishing and enhancing their presence on virtual social platforms.



### **Isolated Dating**

COVID-19 is rapidly changing how people date in the modern day

## How is your brand empowering its

## consumer in uncertain times?

Overlooked Opportunity 89: Workshop Question

#### Substance Response



#### Cannabis and alcohol brands pivot in light of the COVID-19 pandemic

**Trend** - When it comes to their offerings and how they market their products, brands in the cannabis and alcohol industries are shifting gears in response to changed lifestyles and needs amidst the COVID-19 pandemic. Whether offering drive-thru pick-ups or virtual tastings, these brands are hoping to keep their products accessible in uncertain times.

**Insight** - Now that non-essential workers across North America are being asked to stay at home, the shock of a completely new reality that's descended upon them so quickly has set in. People affected by the crisis are trying to keep a sense of normality despite their lives being upended. Thus, they're looking for ways to adjust their routines so that they're still maintaining some type of normalcy, despite being at home most of the time. This has extended to everything from professional routines to entertainment-based ones.



Cannabis Dispensary Drive-Thrus Mana Supply Co.'s Drive-Thru Encourages Safe Deliveries



Relaxing CBD-Rich Teas Hatter's Hemp Tea Helps Provide Tranquility to Stressed Out Sippers



Virtual Wine Tastings ACME Fine Wines is Holding By-Appointment-Only Virtual Tastings



Alcoholic Restaurant Takeout Updates Ontario Users Can Now Order Alcohol with Their Food Takeout



Popularity Activity





🧭 Catalyzation

4 Featured, 36 Examples

21,978 Total Clicks

URL: Hunt.to/426030

#### Substance Response

Cannabis and alcohol brands pivot in light of the COVID-19 pandemic

## How is your brand shifting gears to best

## support its customers in uncertain times?

Overlooked Opportunity 90: Workshop Question

### Virtual Tip Jar



#### Online "tip jars" help to fund causes or entertainment-based activities

**Trend -** Virtual "tip jars" are offering people some respite by funding community-building endeavors. Whether they're for charitable donations or in-support of businesses and their employees, these digital tip jars empower individuals and small companies without too much financial commitment from those who donate.

**Insight** - As the world now revolves around the interactions and transactions that take place in the digital sphere, consumers have become accustomed to even the most unlikely engagements now happening virtually. Whether related to socializing, careers or activism, consumers now expect that brands accommodate their desire for seamless and streamlined online interactions.



### Virtual Tip Jar



Online "tip jars" help to fund causes or entertainment-based activities

## How could your brand prioritize seamless

## virtual interactions?

Overlooked Opportunity 91: Workshop Question

### **Emergency Support**



#### Brands offer financial support for those affected by the COVID-19 outbreak

**Trend** - With the economic fallout that's come from the COVID-19 outbreak, some brands are looking to financially support their employees, other businesses, or people affected in general. At a time when lay-offs and social distancing are affecting so many, the effort of a handful of brands to help others sets a precedent for how successful businesses can contribute in uncertain times.

**Insight** - The COVID-19 outbreak is a crisis that's unprecedented in modern history, and for many consumers, it's exposed flaws in how capitalism operates. People are increasingly demanding equal protection from both institutions and businesses in a system that allows for too many people to live without reasonable financial comfort--and certainly doesn't leave room for them to afford losing their jobs in the midst of global crisis. Brands that acknowledge and aim to mitigate this fact set a precedent for what non-exploitative capitalism looks like.



**B-to-B Virus Financial Support** Unilever is Mobilizing to Provide Support to Smaller Agencies



Relief-Providing Review Platforms Yelp and GoFundMe Created a Donation Button for Businesses



Ride-Hailing Financial Assistance Uber Will Provide Assistance to Drivers Affected by COVID-19



Small Business Benefit Concerts Verizon is Live Streaming Benefit Concerts to Help Businesses



Popularity Activity



CatalyzationAuthenticity

4 Featured, 36 Examples

20,266 Total Clicks

URL: Hunt.to/425903

#### **Emergency Support**



Brands offer financial support for those affected by the COVID-19 outbreak

## How is your brand offering support to

## employees and customers at this time?

Overlooked Opportunity 92: Workshop Question

### **Accelerated Streaming**

#### Brands that offer streamed content are expanding their offerings

**Trend** - Streamed content has seen growth in recent days, with the COVID-19 outbreak forcing millions of people globally to practice social distancing by staying at home. Brands in this space are now expanding their offerings, or offering them at free or discounted prices, in order to meet the growing demand for streamed entertainment.

**Insight** - As more people around the world deal with the suspension of their daily lives, having something to fill the time is crucial in order to overcome the boredom of not being able to go to their favorite stores, bars, or generally live their lives as they once did. At-home entertainment services are seeing a boost as a result, and are aiming to make their offerings more accessible to a greater number of people in this time of need.



Streamlined Musician Livestreams SoundCloud and Twitch Partnered to Provide Livestream Content



Free Child-Friendly Streaming Content Amazon is Offering Free Prime Video Content World Wide



Streamed Virtual Car Races FOX Sports to Broadcast the eNASCAR Pro Invitational iRacing Series











Curation Catalyzation 5 Featured, 41 Examples

28,394 Total Clicks

URL: Hunt.to/425688



Three-Month-Long Free Live TV Plex Made Its Live TV Feature Free to All in Response to COVID-19

#### Accelerated Streaming

Brands that offer streamed content are expanding their offerings

## What is your brand doing to accommodate

## its customers' new routines?

Overlooked Opportunity 93: Workshop Question



#### **Robotic Nurse**



#### Tech companies are upgrading various hospital procedures with robotic innovations

**Trend** - Emerging from the prototyping stages for safety and efficacy, tech companies are beginning to implement their robotic innovations more broadly in the setting of hospitals. These robots have the capacity to support doctors during a procedure or by checking in on patients, replicating duties that are typically carried out by nurses.

**Insight** - Human activity can benefit from technological assistance as the intervention allows users to focus on the more important aspects of a job. Consumers become interested in such innovations, especially when it comes to the healthcare industry where precision and efficiency are prioritized for the peace of mind of all parties involved. As a result, the use of technology satisfies consumer needs which pertain to accuracy, safety, and even reassurance.



Robot-Staffed Hospitals CloudMinds Deploys 12 Sets of Robot to Help a Hospital in Wuhan



Blood-Drawing Robot Designs Researchers Designed a Robot to Take Blood Samples from Patients



Physical Therapy Assistance Robots The KUKA LBR Med Robot Aids with Rehabilitation



Popularity Activity



Catalyzation

Artificial Intelligence

3 Featured, 36 Examples

56,838 Total Clicks

URL: Hunt.to/425238

#### **Robotic Nurse**



Tech companies are upgrading various hospital procedures with robotic innovations

### How can robotics enhance your brand's

## service or operations?

Overlooked Opportunity 94: Workshop Question

#### **Reusable Care**



#### Reusable skincare products reduce waste and prioritize convenience

Trend - Reusable skincare products are on the rise as brands look to reduce the amount of waste their products produce. These products come in many forms-including everything from facial cleansing pads to reusable silicone face masks.

Insight - As consumers begin to understand the seriousness of climate change's current and impending environmental consequences, they're seeking out ways to reduce their personal impact in their daily routines. For consumers, no matter how small the change, everyday rituals that are adjusted to take into account pollution reduction add up over time.



**Reusable Skincare Pads** 'Let's Face It' is a Long-Lasting, Plastic-Free Exfoliating & Cleansing Pad



**Reusable Silicone Face Masks** Elizabeth Grant's New Masks Can Be Used Over Another Mask or Serum



**Eco-Friendly Exfoliating Sponges** The New Face Halo Body Mitt Exfoliates and Polishes the Skin



**Reusable Facial Cleansers** Lush's '7 To 3' Facial Rounds are Biodegradable and Package-Free

6.8







👠 Experience Naturality

4 Featured, 36 Examples

45,146 Total Clicks

URL: Hunt.to/424623

#### **Reusable Care**



Reusable skincare products reduce waste and prioritize convenience

### How could your brand empower customers

## to reduce their environmental impact?

Overlooked Opportunity 95: Workshop Question

### Delivery-Only



#### Delivery-only restaurants streamline their processes in favor of convenience

Trend - Delivery-only restaurants are increasingly becoming the norm as small business owners in the food industry look to streamline their workload while still offering excellent service to their patrons.

Insight - When making purchasing decisions about food, busy consumers often prioritize convenience as much as they do things like flavor, cost, and quality. These consumers are drawn to brands that provide them with quick and convenient service, but in a way that doesn't sacrifice the quality of the products being offered-especially when they're offered in a "specialty" capacity.



Virtual Chicken Restaurants Sam's Crispy Chicken is a Delivery-Only Virtual Restaurant Concept



**Delivery-Only** Restaurant Concepts 'Bon Appétit, Delivered' Shares Dishes from the Food Magazine



**Delivery-Only Sushi** Restaurants Krispy Rice is Only Available to Order Via Food Delivery Platforms



**Delivery-Only Diet** Eateries All Menu Items at 'Whole30 Delivered' Simplify the Whole30 Diet



Delivery-Only Vegan Restaurants Plant Nation Makes Elevated Options Out of a Virtual Kitchen







Experience Catalvzation

5 Featured, 48 Examples 61,429 Total Clicks URL: Hunt.to/424342

### Delivery-Only



Delivery-only restaurants streamline their processes in favor of convenience

# How could your brand prioritize

## convenience without sacrificing quality for

its customers?

Overlooked Opportunity 96: Workshop Question

### LGBTQ+ Care



#### Organizations are providing retirement facilities and resources for LGBTQ+ seniors

**Trend -** In North America and Western Europe, retirement care facilities are created or updated to suit the needs of the growing number of LGBTQ+ seniors. The expertise is either integrated into the homes directly or comes in the form of resource updates and third-party training services for staff and current residents.

**Insight** - LGBTQ+ seniors are experiencing a lack of resources, support, and even some bias during their stay in continuous care, which affects their comfort levels, forcing some to hide their true identities. As this demographic ages, a need for better-trained retirement facilities and readily available healthcare for LGBTQ+ seniors comes to the forefront. This update is crucial for the maintenance of an inclusive society during the later stages of life for these individuals.



### LGBTQ+ Care



Organizations are providing retirement facilities and resources for LGBTQ+ seniors

## How could you make your product/service

## more accessible to LGBTQ+ consumers?

Overlooked Opportunity 97: Workshop Question

### **Eco Flooring**



#### Innovative flooring developments prioritize sustainability

**Trend** - Brands in the flooring industry are beginning to adapt to the eco-conscious needs of consumers, architects, and designers by using innovative, environmentally-friendly materials in the flooring they create.

**Insight** - Consumers' growing fears over the current and impending consequences of climate change has resulted in them pursuing a wide range of solutions, both in their own lives and in their expectations for governments and employers. This doesn't just reveal itself in habits like reducing plastic use or donating to positive causes, but also in basic infrastructure and urban planning initiatives.



Sustainable Flat-Packed Playhouses The Ilo Playhouse from Koto is for Children and Adults Alike



Regenerated Flooring Collections 'Coral' Flooring is Made with Fishing Nets & Plastic Bottles



**Closed-Loop Sustainability Projects** Note Design Studio Debuts a Continuously Recycled Fabric







Naturality

Catalyzation

3 Featured, 35 Examples

83,089 Total Clicks

URL: Hunt.to/422169

### **Eco Flooring**



Innovative flooring developments prioritize sustainability

## How could your brand better use and

### promote sustainable solutions to climate



Overlooked Opportunity 98: Workshop Question

### **Environmental Community**



#### Sustainable community concepts focus on social and ecological advancements

**Trend** - The potential for architecture to impact and promote environmentally friendly lifestyles is huge, and brands in this space are conceptualizing communities that feature advancements in sustainability—in everything from materials to residents' way of life.

**Insight** - As consumers think about the future of climate change and how their lives will be impacted by it, lifestyle changes both large and small are top-of-mind. However, in order for change to actually be enforced, consumers require spaces and opportunities that empower a change in lifestyle habits. Thus, providing individuals and communities with the tools to live more sustainability is crucial.



Clean Energy Community Concepts IKEA's Space10 Builds an Eco-Friendly Miniature Village Prototype



Experimental Social Housing Projects A Community Development in Hidalgo Boasts Affordable Housing



All-Timber Neighborhoods Henning Larsen Developed a Wooden Sustainable Community Design



Multi-Generational Subscription Housing Space10 & Effekt Focus on Sharing Community Resources







Experience Naturality Catalyzation 4 Featured, 34 Examples 142,988 Total Clicks

URL: Hunt.to/421453

### **Environmental Community**

Sustainable community concepts focus on social and ecological advancements

## How could your brand approach

### sustainability in an all-encompassing way?

Overlooked Opportunity 99: Workshop Question



### **Charity Skin**



#### Developers are launching thematic skins to raise funds for philanthropic causes

**Trend** - In the gaming category, a 'skin' refers to the outfit of a character. It promotes a more customizable and immersive experience by placing emphasis on aesthetics. With the popularity of skins in mind, developers are creating outfits and characters that will raise awareness and funds for different charities.

**Insight** - Consumers look to give in accessible ways and are often much more receptive to initiatives that offer something small in return. The tie of shoppable objects to fundraising efforts allows individuals to feel justified about their purchase as they are able to get what they want, but are also assured that their money will go toward supporting a good cause.



Awareness-Raising Gaming Skins A Concept Artist Created a Firefighter Skin for Overwatch



Charitable Gaming Skins League of Legends is Donating 100% of Proceeds from Dawnbringer Karma





Charitable Limited Gaming Skins The BCRF Launched a Charitable Skin in Overwatch: PINK MERCY



Charity-Focused Gaming Sidekicks Whomper is a New Gaming Pet by Blizzard and Code.org for WoW



Popularity Activity





Gamification

Gamification
Tribalism
Personalization

4 Featured, 36 Examples 225,148 Total Clicks

URL: Hunt.to/421076

### Charity Skin



Developers are launching thematic skins to raise funds for philanthropic causes

## How could your brand appeal to the

### interests of consumers to raise awareness?

Overlooked Opportunity 100: Workshop Question



### Appendix

#### Get More From Your Experience

Your Trend Hunter custom reports are tailored to you using the world's most advanced, most powerful trend platform. Your dedicated advisor can help you get the most of it. This appendix shows you a few of the options that you have at your disposal and how other top-tier innovators rely on our service in different ways that could help you be more successful with less effort.









Over the last 15 years, we built the largest trend platform, leveraging crowd-sourcing, crowd-filtering, AI and humans to cut through the noise and uncover opportunity **faster**!









#### Understanding Content Classification & Article Scoring

Below, you'll find an overview of the different types of content featured in our trend reports, as well as a breakdown of our scoring system that's used to evaluate the performance of the content in your report.





#### How to Read This Page

Consumer Insights are high-level, over-arching patterns that often span different industries in scope. They focus on external and internal consumer factors that are motivating trends.



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